

**ANNUAL REPORT
FOR THE YEAR ENDING
DECEMBER 31, 2009**

CONTENTS		ANNUAL REPORT 2009
TABLE OF CONTENTS		2
PORAM MANAGEMENT BOARD		3
REPORT FROM THE PORAM MANAGEMENT BOARD		4
LIST OF PORAM MEMBERS		18
LIST OF PORAM ASSOCIATE MEMBERS		19
PORAM REPRESENTATION ON VARIOUS BOARDS AND WORKING COMMITTEES		22
LIST OF COMMITTEE MEMBERS		23
STATISTICS		25

**PORAM
BOARD
2009-2011**

MANAGEMENT

ANNUAL REPORT 2009

CHAIRMAN:	MR. YONG CHIN FATT
VICE-CHAIRMAN:	BHG. DATO' ER KOK LEONG
2 ND VICE-CHAIRMAN:	EN. ISMAIL HASSAN
HONORARY TREASURER:	MR. R. VENUGOPAL
MEMBERS:	MR. BILLY TAN TOO SENG MR. GERRY LEONG KENG KOK MS. LINDA KEE SAW EAN TN. HJ. OTHMAN WALAT PN. NORAINI EDRIS MR. RICHARD GOH MIN TUCK MR. RAJ KUMAR SHAH
BOARD OF TRUSTEES:	EN. MOHD KASSIM SALLEH EN. KHAMIS BABA MR. WONG CHEW YIN
CEO/SECRETARY:	MR. FRANKIE WEE (<i>up to March 2009</i>) MS. SUM KUM MOOI (<i>from May 2009</i>)
AUDITOR:	Y.M. WONG & CO/QMS TAX SERVICES SDN BHD 11-2-4, SUITE 1, BLOCK B MEGAN SALAK PARK, JALAN 1/125G 57100 DESA PETALING 57100 KUALA LUMPUR
BANKERS:	CIMB BANK (M) BERHAD NO. 6, JALAN TUN PERAK 50400 KUALA LUMPUR.
SOLICITORS:	M/S LEE HISHAMUDDIN ALLEN & GLENDHILL ADVOCATES & SOLICITORS LEVEL 16, MENARA ASIA LIFE NO. 189, JALAN TUN RAZAK 50400 KUALA LUMPUR
REGISTERED OFFICE:	801C / 802A, BLOCK B EXECUTIVE SUITES, KELANA BUSINESS CENTRE 97, JALAN SS 7/2, 47301 KELANA JAYA SELANGOR DARUL EHSAN

PORAM MANAGEMENT BOARD REPORT FOR THE YEAR ENDING DECEMBER 31, 2009

A. GENERAL

The 31st Annual General Meeting was held on 24th June, 2009, at Sheraton Subang Hotel & Towers in Subang Jaya, Selangor. The election of the office bearers for the period 2009-2011 took place at this AGM. The AGMs of PORAM serve as a key avenue for dialogue and interaction between the Board and PORAM members, at which members are also presented with reports on the financial performance and progress of the Association.

At the 31st AGM, Mr. Yong Chin Fatt (IOI Edible Oils Sdn Bhd) was elected as PORAM Chairman, with Y. Bhg. Dato' Er Kok Leong (Intercontinental Specialty Fats Sdn Bhd) elected as the 1st Vice-Chairman. Mr. R. Venugopal (*Cargill Palm Products Sdn. Bhd.*) was elected as the Treasurer. The other Management Board members elected were En Ismail Hassan (*Felda Vegetable Oils Products*), Mr. Billy Tan Too Seng (*Kempas Edible Oil Sdn Bhd*), Mr. Gerry Leong Keng Kok (*PGEO Edible Oils Sdn Bhd*), Ms. Linda Kee Saw Ean (*Southern Edible Oil Industries*), Tn Hj. Othman Walat (*Kunak Refinery Sdn. Bhd*), Pn. Noraini Edris (*Assar Refinery Services Sdn Bhd*), Mr. Richard Goh Min Tuck (*KL Maritime Sdn Bhd*) and Mr. Raj Kumar Shah (*Josovina Sdn Bhd.*). The Chairman, in accordance with the Constitution of the Association, appointed Tn. Hj. Ismail Hassan as the 2nd Vice-Chairman.

The Board meetings are convened on a scheduled basis to receive financial reports, for the Secretariat to apprise the Board on the operations of the Association and to discuss other matters or issues arising that fall under the purview of the Board. During the year ended 31st December, 2009, four Board meetings were held.

Management Board Members	Attendance of meetings
Mr. Yong Chin Fatt (<i>Chairman</i>)	3 out of 4
Y. Bhg. Dato' Er Kok Leong	4 out of 4
En Ismail Hassan	3 out of 4
Mr. R. Venugopal	4 out of 4
Mr. Billy Tan Too Seng	3 out of 4
Mr. Gerry Leong Keng Kok	3 out of 4
Ms. Linda Kee Saw Ean	2 out of 4
Tn Hj. Othman Walat	2 out of 2
Pn. Noraini Edris	1 out of 2
Mr. Richard Goh Min Tuck	4 out of 4
Mr. Raj Kumar Shah	2 out of 3

B. MARKET REVIEW

The overall commodity market, just like any other sector, was confronted with concerns arising from the economic slowdown that caused market volatility and affected demand. The turmoil in global markets resulted in a sharp fall in palm oil prices during the last quarter of 2008. These concerns have resulted in the industry and companies taking measures or strategies to remain competitive and to sustain the export markets amidst slower economic growth and squeezed profit margins.

In 2009, domestic crude palm oil production was 17.56 million tonnes, marginally lower when compared with 17.73 million tonnes in the previous year. Despite lower production, palm oil stocks for the year closed 12.2 percent higher at 2.24 million tonnes when compared with the previous year's ending stocks of 2 million tonnes.

Against the backdrop of pessimism and unfavourable market conditions, total exports of palm oil products, constituting palm oil, palm kernel oil, palm kernel cake, oleochemicals and finished products, remained resilient and managed to increase at a moderate 2.9 percent to 22.4 million tonnes during 2009. The total export earnings, however, decreased by 24 percent to RM49.59 billion, compared with RM65.21 billion in 2008, as a result of lower palm oil prices. Palm oil exports alone were up marginally by 0.45 million tonnes to 15.88 million tonnes. Exports of palm kernel oil were higher by 6.7 percent to 1.11 million tonnes, palm kernel cake increased by 5.2 percent to 2.37 million tonnes while the exports of oleochemical products and finished products were recorded at 2.167 million tonnes and 579,714 tonnes respectively.

The top six destinations for palm oil exports accounted for 10,511,632 million tonnes or 66.19 percent of Malaysia's total palm oil export volumes in 2009. China maintained its lead position as the largest export market for Malaysian palm oil for the eight consecutive year, with an import volume of 4.027 million tonnes or approximately 25 percent of Malaysia's total palm oil exports. Higher demand for RBD palm olein and RBD palm stearin was the main catalyst for the increase. The next top three destinations were the European Union at 1.89 million tonnes, Pakistan at 1.76 million tonnes and India, which accounted for 1.35 million tonnes .

Exports to India in the forms of crude and refined palm oil have increased substantially due to the removal of import duty on crude palm oil and a lower duty of 7.5 percent imposed on refined palm oil. While exports to India recorded a strong growth, the same could not be said for the United States, to which exports registered a decline because of a lower demand for biofuel usage. In spite of that, the US emerged as the fifth largest importer, mainly due to the continuing interest to use palm oil in the food sector as a result of the requirement for *transfat* labelling. Renewed optimism towards Egypt was also evident when our exports to that country rebounded by 4.11 percent to 609,210 tonnes, surpassing the half-million mark that was last seen in 2005.

During the first half of 2009, palm oil prices surged by nearly 40 percent from the lows recorded during the last quarter of 2008. However, prices began to ease from June 2009 onwards due to expectations of larger palm oil production and soybean harvest. The local delivered crude palm oil price was recorded at RM2,244.50 per tonne, down by 19.2 percent from the previous year, while crude palm kernel oil was down by 31.9 percent to RM2,341.50 per tonne.

Corresponding to the decline in CPO prices, the average export prices for processed products also declined. RBD palm oil was down by 17.12 percent to US\$668 per tonne, RBD palm olein at US\$695 per tonne or down by 22.88 percent while RBD palm stearin was traded at an average of US\$593 per tonne or a decline of 23.43 percent.

C. LIAISON AND CONSULTATION WITH THE GOVERNMENT

PORAM continued to have close consultations with Government bodies throughout the year under review. PORAM and its members participated in various meetings and programmes organised by the Ministry of Plantation Industries and Commodities (KPPK), Malaysian Palm Oil Board (MPOB), Ministry of International Trade and Industry (MITI) and the Malaysian Palm Oil Council (MPOC).

I. Ministry of Plantation Industries and Commodities (KPPK)

PORAM Management Board members paid a courtesy call on the newly-appointed Minister of Plantation Industries and Commodities, YB Tan Sri Bernard Dompok, on 14th July, 2009. Board members took the opportunity to brief the Minister on the current refining and palm oil market situation.

PORAM also took part in meetings convened by KPPK on:

- Export of Palm Oil Products Under the Malaysia-Pakistan Trade Agreement
- Duty-free CPO Export Quota
- Consultation on Increase of Levy on Foreign Workers
- Malaysia International Commodity Conference Showcase 2009 (MICCOS)
- Rationalisation of Johor Port

II. Malaysian Palm Oil Board (MPOB)

PORAM continued to support MPOB in its annual/biannual programmes such as:

- MPOB Palm Oil Familiarisation Programme (POFP)
- PORAM/MPOBTAS interaction
- MPOB Oil Palm Products Survey Courses

During the year, the Association was also represented in various committees/working groups formed by MPOB to address related issues:

- MPOB Sub-Working Group on Palm Oil (Malaysia-Indonesia Bilateral Cooperation)
- Jawatankuasa Keselamatan Industri Sawit
- MPOB Working Group on Cooking Oil Price Stabilisation Scheme (COSS)
- MPOB Committee on Oils and Fats Standards

PORAM also participated in the *Dialogue and Consultation for the Industry and International Conference on Palm Oil and the Environment, 13-16 August 2009*.

III. **Malaysian Palm Oil Council (MPOC)**

PORAM continued to maintain regular dialogues and contacts with MPOC and its officials. MPOC also regularly provided PORAM with its informative publications and kept the Association abreast on current issues.

PORAM members took part in various MPOC programmes, including *PRIME (Programme for Rebuilding and Improving Malaysia's Export) of Palm Oil Seminar 2009*, which was held at Sime Darby Convention Centre on 19th February, 2009. Apart from that, PORAM was also represented in meetings such as *The Palm International Nutra-Cosmeceutical Conference (PINC) 2009*, which was held for the first time. MPOC also extended assistance to PORAM in hosting the *Palm Oil Industry Annual Golf Game and PORAM Annual Dinner 2009*.

IV. **Ministry of International Trade and Industry (MITI)**

During the period under review, PORAM was invited to attend several meetings convened by MITI to discuss:

- The Import Duty and Permit on Fullers Earth and Activated Bleaching Earth
- Review of the Industrial Master Plan 3 – Manufacturing Sector Working Group (Oil Palm-based Industry)
- PORAM also sought the assistance of MITI to include Malaysia in the list of countries to be notified by India under its enforcement of arbitral awards legislation.

D. LIAISON WITH INTERNATIONAL AND LOCAL ORGANISATIONS

PORAM during the period under review also maintained close contact and held consultations and meetings with local and international organisations. There were interactions with local associations through discussions on common issues related to palm oil, such as RSPO developments, free trade agreements and trade contracts. Some of these organisations are:

- Malayan Edible Oil Manufacturers' Association (MEOMA)
- Malaysian Palm Oil Association (MPOA)
- Association of Independent Surveyors and Inspectors of Malaysia (AISIM)
- Federation of Oils, Seeds & Fats Associations Limited (FOSFA International)
- ASEAN Vegetable Oils Club (AVOC)
- Roundtable on Sustainable Palm Oil (RSPO)

E. COMMITTEES

To assist the PORAM Management Board in discharging its duties, various Committees have been established, with their functions and the terms of reference clearly defined.

I. COMMERCIAL AND TECHNICAL COMMITTEE

A total of four Commercial & Technical Committee (C&T) meetings were held during the year. Details of the C&T membership and attendance of each member at the meetings are as follows:

Members/Alternate	Attendance of meetings
Y. Bhg. Dato' Er Kok Leong (<i>Chairman</i>) Intercontinental Specialty Fats Sdn Bhd	4 out of 4
KL-Kepong Edible Oils Sdn Bhd - Ms. Kelly Foong	4 out of 4
IOI Edible Oils Sdn Bhd - Mr. Peter Lim / Ms Lee Yoke Hui	4 out of 4
PGEO Edible Oils Sdn Bhd - Mr. Gerry Leong	2 out of 4
Ngo Chew Hong Oils & Fats Sdn Bhd – Dr Lee Poh Hoon	4 out of 4
Southern Edible Oils Sdn Bhd – Ms Lee Ai Lin	4 out of 4
Felda Vegetable Oil Products Sdn Bhd – En Abdul Rashid	3 out of 4
Cargill Palm Products Sdn Bhd – Mr. B. Subramany	3 out of 4
Kirana Palm Oil Refinery Sdn Bhd – Mr. Alvin Lau	3 out of 4
Keck Seng (M) Sdn Bhd – Mr. Woh Siew Leong/ Mdm Ho See See	0 out of 4
Lam Soon Edible Oils – Mr. Yee Kin Keong/ Mr.Poon Kin Lok	1 out of 4
Kempas Edible Oil Sdn Bhd – Mr. Jayachandran Menon	0 out of 4
Unitata Berhad – Mr. Jughdev S. Dillon	0 out of 4
Golden Jomalina Food Industries Sdn Bhd – Mr. Sandeep Singh	2 out of 4
Assar Refinery Edible Oils Sdn Bhd – Mr. Jonathan Lau	0 out of 4
Austral Edible Oils Sdn Bhd – En Mohd Ruzaidie Yahya	0 out of 4

Representatives from the Malaysian Palm Oil Board (MPOB) and Malaysian Palm Oil Council (MPOC) also attended these meeting on the invitation of the Committee, particularly to update the Committee on regulatory and marketing-related issues.

Minutes of each meeting were distributed to all members of the Committee and to the Management Board. In line with the terms of reference of the Commercial and Technical Committee, the following were some of the subjects deliberated by the Committee during the year:

a. Issue on MCPD Esters

The food safety issues on 3-MCPD and glycidol fatty acid esters in foods and refined edible oils were discussed at length by the C&T Committee. The 3-MCPD ester has been reported to be found in all refined vegetable oils and fats and its presence in palm oil is speculated to be linked to the process of refining.

In view of the urgency and concern of this matter, the Commercial and Technical Committee proposed that MPOB take the lead and expedite research and collaborative studies immediately, while members from the refineries cooperated by voluntarily submitting palm oil samples for the research efforts.

b. FOSFA 81 CIF Contract

FOSFA proposed that PORAM considers the introduction of FOSFA/PORAM/MEOMA Contract No 81 to the heading of this Optional Clause AS44 for the purpose of land tank samples. The Commercial and Technical Committee of PORAM did not agree to the proposal as Clause 20 of the current Contract is more than sufficient to meet the obligation.

c. WTO/FTA/Market Developments

At every C&T meeting, the members were briefed by MPOB representatives on the progress of the WTO Negotiations as well as the FTA negotiations. Among the FTA negotiations that are still ongoing are Malaysia-US, Malaysia-Australia, Malaysia-Chile, Malaysia-India, ASEAN-India and ASEAN-EU.

d. RSPO

RT 7 and the 6th General Assembly (GA6) were held from 2-4 November at Istana Hotel, Kuala Lumpur. Environmental activists called for the alarming emissions from the conversion of forest and peat swamp areas into oil palm plantations to be addressed. A Netherlands-based non-governmental organisation (NGO) alleged that continuous emissions caused by drainage of carbon-rich tropical peat soil in Indonesia and Malaysia are enormous, while Wetlands attempted to include a Greenhouse Gas (GHG) emission criterion.

II. ASSOCIATE MEMBERS COMMITTEE (AMC)

The Associate Members Committee, chaired by Mr. Richard Goh Min Tuck, held a joint luncheon meeting with the Price Settlement Committee on 15th July, 2009. Among the matters discussed at the meeting were:

- FOB Contract No 1 and 6 have been endorsed and took effect on 1st January, 2009.
- FOSFA Contract – on the sampling Clause 20
- EU REACH
- IMO
- Contracts for Packed Products
- PORAM Activities

The AMC also conducted a short survey among associate members to gauge their opinions on the activities organised by PORAM and/or services extended to them, and to seek their comments on other activities they would require from the Secretariat. Arising from the feedback and request from the surveyor members, a dialogue between PORAM and the Association of Independent Surveyors and Inspectors of Malaysia (ASIM) was initiated.

III. PRICE SETTLEMENT COMMITTEE (PSC)

The Price Settlement Committee, chaired by Mr. Chua Seow Yang, held a joint meeting with the Associate Members Committee on 15th July, 2009 to update members on recent developments pertaining to the palm oil industry and to foster closer ties among members of the two committees.

The PSC continued to provide settlement price requests from the trade as well as from arbitrators for the purpose of settlement of trade disputes.

IV. CONTRACTS SUB-WORKING GROUP (CWG)

This sub-working group was established and tasked with the responsibility of reviewing matters related to PORAM contracts and PORAM Rules of Arbitration and Appeal.

During 2009, the CWG deliberated at length on the fees formulation for PORAM arbitrators. The CWG recommended to the Board some Guidelines for PORAM arbitrators in determining their fees. The Guidelines, which took effect from 1st August, 2009, and act only as a guide in assessing an arbitrator's fees, were issued to all PORAM arbitrators.

The PORAM CWG was also entrusted with assessing the need to establish contracts for packed products in view of the increasing volumes of packed products that are being shipped out from Malaysia. The CWG, which comprises only members who are dealing in bulk products, subsequently proposed that a Sub-Committee on Packed Products be established. The Sub-Committee on Packed Products, chaired by Ms. Linda Kee with participation from IOI Edible Oils Sdn Bhd, Alami Vegetable Oil Products, Unitata Berhad, Cargill Palm Products Sdn Bhd, PGEO Marketing, Malim Sawit Sdn Bhd, Lam Soon Edible Oil Sdn Bhd and Pacific Oils & Fats Industries, completed the final draft of two contracts, i.e. FOB and CIF contracts, for processed palm oil products in packed form.

F. TRAINING AND EDUCATION

PORAM as an organisation responsible for trade and commercial aspects of the palm oil industry has a major role to play in human resource development. It is PORAM's endeavour to enhance knowledge and expertise of both experienced practitioners as well as new entrants into the palm oil business through its carefully planned syllabus in various short courses.

During the year, three syllabi for PORAM Short Courses were designed, the *Short Course on Palm Oil Processing & Products, Commercial & Operational Aspects of Palm Oil Trade* and *Contracts and Arbitration*. The syllabi are a roadmap for the overall training programme and a permanent documentation of the course contents to assure standardisation and clear expectation of topics to be learned from the PORAM training and education programmes.

The following were some of the activities organised:

I. PORAM Course on Commercial & Technical Aspects of Palm Oil, 10-11 August, 2009

The PORAM Course on *Commercial and Technical Aspects of Palm Oil* was successfully carried out on August 10-11, 2009. The main objective was to provide the participants with an overview of the various operational aspects of the palm oil trade, including the PORAM Contracts, quality issues as well as the latest developments in shipping regulations that affect the palm oil industry. The response to this 2-day course was overwhelming and attracted a large number of participants. The feedback received from participants indicated that such courses are very welcome, particularly for new entrants to the industry and as a refresher for those who are already in the industry.

II. PORAM Interaction with Participants of MPOB Palm Oil Familiarisation Programme (POFP)

This annual Joint PORAM/MPOB event was held at the Prince Hotel & Residence, Kuala Lumpur, on 6th November, 2009. PORAM members were briefed on the current scenario and issues impending in India, Iran, South Korea, Turkey, the US and Vietnam. Attended by about 100 people, PORAM members also took the opportunity to find out about the present status of other developing markets. This annual event also provided networking opportunities among PORAM members and the foreign participants.

III. MPOB Surveying Course

PORAM was represented in the various steering and technical sub-committees set up by MPOB to assist in organising the MPOB Surveying Course which was held from 7-10 December, 2009.

G. ARBITRATION & APPEAL

A total of 59 arbitration cases and one appeal case were filed with the PORAM Secretariat between January and December 2009. In view of the many ongoing arbitration cases, PORAM proposed to re-formulate the structure of arbitrators' fees in order to make arbitration an affordable mechanism to settle trade disputes. Thus, Guidelines to assist PORAM arbitrators to work out the fees they can charge were developed and issued to all arbitrators in August 2009.

H. PORAM WEBSITE

A lot of dedication and time have been put into creating a new PORAM website that not only is easily accessible but also has many versatile features to enable efficient browsing. The new website strengthens PORAM's mission in promoting palm oil and its services through the intelligent use of information technology.

Besides being a major channel for assessing market information, the website also provides member-exclusive online resources and expanded dynamic commercial services to members as well as to companies involved in oils and fats.

I. MEMBERSHIP

Membership was granted to the following companies under these categories:

Full Members

1. Kwantas Oil Sdn. Bhd.
2. Kunak Refinery Sdn. Bhd.

Associate Members

1. Carotino Sdn. Bhd.
2. Trafigura Pte Ltd
3. Tan Sang Huat Sdn. Bhd.
4. KS Natural Resources Pte Ltd
5. Morgan Stanley Capital Group Singapore
6. Virgoz Oils & Fats Pte Ltd
7. Bell Sawit Sdn. Bhd.
8. Neste Oil Singapore Pte Ltd
9. Bunge Agribusiness Singapore Pte Ltd
10. Mighty Ocean Sdn. Bhd.
11. Ngo Chew Hong Edible Oil Pte Ltd
12. WS Oil Sdn. Bhd.

During 2009, the memberships of the following companies were terminated due to non-settlement of membership dues.

Memberships Terminated/Withdrawn

1. AGR Petrosuria Sdn Bhd
2. Joseph and Partners
3. OGL Asia-Pacific Sdn Bhd
4. Axis Grade Sdn Bhd

As at 31st December, 2009, there were 21 Full Members of PORAM, besides 79 Associate Members.

J. VISITORS

The Secretariat continued to receive local and overseas visitors seeking more information on the palm oil products and Malaysian palm oil suppliers.

In May, the Secretariat assisted a delegation from Bangladesh in arranging series of meetings with Malaysian palm oil suppliers. In August 2009, the Secretariat received a delegation from India, which included the Deputy Secretary of the Ministry of Food Processing Industries and Chief Director of the Ministry of Consumer Affairs, Food & Public Distribution, who were in Malaysia for a familiarisation programme.

K. SECRETARIAT

The Secretariat, headed by its CEO Ms Sum Kum Mooi, continued to provide efficient secretarial support to the Board, the Committees and Working Groups and for the daily operations of the Association. The Secretariat has been manned by nine personnel as at the end of 2009 and this number is adequate to meet current operational needs.

L. ACKNOWLEDGEMENT

The Management Board wishes to thank all members, the Malaysian Palm Oil Industry and Government Ministries and Agencies for their continuous support, contributions and participation in the activities organised by PORAM.

The Board also acknowledges its appreciation and gratitude to Board Member Mr. Wee Fang Peng, who retired on 1st February, 2009, and to the past CEO, Mr. Frankie Wee, for his dedicated years of service to the Association. The Board would like to thank the Secretariat staff for their hard work and commitment towards PORAM.

MANAGEMENT BOARD PORAM

Date: April 2010

Place: Kelana Jaya, Selangor Darul Ehsan

LIST OF PORAM MEMBERS

ANNUAL REPORT 2009

NAME OF COMPANY	DATE OF JOINING
1. SIME DARBY KEMPAS SENDIRIAN BERHAD (<i>formerly known as Kempas Edible Oil Sdn Bhd</i>)	10.09.1975
2. SOUTHERN EDIBLE OIL INDUSTRIES (M) SDN. BHD	10.09.1975
3. UNITATA BERHAD	10.09.1975
4. FELDA VEGETABLE OIL PRODUCTS SDN. BHD.	29.07.1976
5. GOLDEN JOMALINA FOOD INDUSTRIES SDN. BHD	03.09.1976
6. LAM SOON EDIBLE OIL SDN. BHD. / INTERCONTINENTAL SPECIALTY FATS SDN. BHD.	06.06.1979 26.07.2001
7. PGEO EDIBLE OILS SDN. BHD	26.06.1980
8. KL-KEPONG EDIBLE OILS SDN. BHD	01.06.1981
9. CARGILL PALM PRODUCTS SDN. BHD.	20.01.1982
10. NGO CHEW HONG OILS AND FATS (M) SDN. BHD	28.06.1989
11. KECK SENG (M) BERHAD	29.10.1991
12. WILMAR EDIBLE OILS SDN. BHD	03.09.1999
13. IOI EDIBLE OILS SDN. BHD./ IOI LODERS CROCKLAN OILS SDN. BH PAN-CENTURY EDIBLE OILS SDN. BHD.	17.02.2000 30.08.1979 12.01.1978
14. PACIFIC OILS AND FATS INDUSTRIES SDN. BHD.	28.11.2002
15. MALAYSIA VEGETABLE OIL REFINERY SDN. BHD.	01.01.2006
16. ASSAR REFINERY SERVICES SDN. BHD.	26.01.2007
17. GLOBAL BIODIESEL SDN. BHD.	01.09.2007
18. AUSTRAL EDIBLE OIL SDN. BHD.	22.07.2008
19. KIRANA PALM OIL REFINERY SDN. BHD.	01.11.2008
20. KWANTAS OIL SDN. BHD.	01.01.2009
21. KUNAK REFINERY SDN.BHD.	01.01.2009

LIST OF PORAM ASSOCIATE MEMBERS

ANNUAL REPORT 2009

NAME OF COMPANY	DATE OF JOINING
1. MATTHES AND PORTON (M) SDN. BHD	28.01.1986
2. ITS TESTING SERVICES (M) SDN. BHD	25.02.1986
3. SGS (M) SDN. BHD.	25.02.1986
4. MITSUBISHI CORPORATION LED	25.02.1986
5. EASTPORT MARITIME PTE. LTD.	08.04.1986
6. TRANSGRAIN (M) SDN. BHD.	08.04.1986
7. CARGILL INTERNATIONAL TRADING PTE. LTD.	08.04.1987
8. INSPECTORATE (MALAYSIA) SDN. BHD.	19.02.1987
9. MITSUI & CO. LTD.	19.05.1987
10. MISC BERHAD	19.05.1987
11. ED & F MAN SDN. BHD.	19.05.1987
12. RITCHIE & BISSET SDN. BHD.	12.10.1988
13. CONSOLIDATED LABORATORY (M) SDN. BHD.	23.02.1988
14. MARPRO OILS AND GRAINS SDN BHD	24.05.1988
15. LOUIS DREYFUS ASIA PTE. LTD.	03.08.1988
16. JOSOVINA COMMODITIES SDN. BHD.	09.08.1988
17. STOLT-NIELSEN TRANSPORTATION GROUP PTE. LTD	17.08.1991
18. AARHUSKARLSHAMN (M) SDN. BHD.	27.08.1991
19. JAWALA CORPORATION SDN. BHD.	01.12.1992
20. TROPICAL OIL PRODUCTS BROKERAGE PTE. LTD.	01.04.1993
21. LINK SURVEY (M) SDN. BHD.	01.06.1993
22. WILMAR TRADING PTE. LTD.	17.09.1993
23. AURORA TANKERS MANAGEMENT PTE. LTD.	29.03.1995
24. ICOF (Malaysia) Sdn Bhd <i>(formerly known as Musim Mastika Sdn Bhd)</i>	24.08.1995
25. LADANG PETRI TENGGARA SDN. BHD.	12.07.1996
26. GMS LINE CO. LTD. TOKYO	25.03.1997
27. PACIFIC INTER-LINK SDN. BHD	20.11.1997
28. SCHUTTER (MALAYSIA) SDN. BHD	04.09.1998
29. NEDERKOORN SHIPBROKING PTE. LTD	20.11.1998
30. PACIFIC RIM PLANTATION SERVICES PTE. LTD.	03.09.1999
31. GREEN AND NATURAL SDN. BHD.	17.02.2000

32.	AAA OILS & FATS LTD.	11.01.2001
33.	GOLDEN AGRI INTERNATIONAL PTE. LTD.	11.01.2001
34.	PREMIUM VEGETABLE OILS BERHAD	11.01.2001
35.	FELCRA BERHAD	05.10.2001
36.	KL-MARITIME (M) SDN. BHD.	05.10.2001
37.	UNILEVER (MALAYSIA) HOLDINGS SDN. BHD.	05.10.2001
38.	FELDA-JOHORE BULKERS SDN. BHD.	30.05.2002
39.	SPRINT EXIM PTE. LTD.	25.07.2002
40.	PT BINA KARYA PRIMA	25.07.2002
41.	SINARAN PALM SERVICES PTE. LTD.	09.10.2002
42.	AGMAS TRADING PTE. LTD.	23.01.2003
43.	AGRI COMMODITIES INTERNATIONAL PTE. LTD.	31.07.2003
44.	NOBLE RESOURCES PTE. LTD.	18.03.2004
45.	MM VITAOILS SDN. BHD.	01.06.2004
46.	ALAMI VEGETABLES OIL PRODUCTS SDN. BHD.	01.06.2004
47.	AARHUSKARLSHAMN ASIA-PACIFIC SDN. BHD.	12.08.2004
48.	BIPORT BULKERS SDN. BHD.	03.05.2005
49.	WAWASAN TEBRAU SDN. BHD.	01.01.2006
50.	TOKYO MARINE CO. LTD.	01.01.2006
51.	BONASABA SDN. BHD.	25.05.2006
52.	ADMIRAL TESTING SERVICES SDN. BHD.	01.09.2006
53.	INDELAB SDN. BHD.	01.12.2006
54.	VERTICAL ASIA PTE. LTD.	26.01.2007
55.	MAREX COMMODITIES	02.04.2007
56.	MJ VECEOILS SERVICES SDN. BHD.	02.04.2007
57.	THE NISSHIN OILLIO GROUP, LTD.	01.09.2007
58.	OMEGA CHARTERING PTE. LTD.	01.09.2007
59.	JOHAN SHIPPING SDN. BHD.	31.01.2008
60.	BURSA MALAYSIA DERIVATIVES BERHAD	30.04.2008
61.	IFFCO (S.E.A) SDN. BHD.	30.04.2008
62.	UNIVERSAL MARITIME CARRIER SDN. BHD.	30.06.2008
63.	KL PALM SERVICES SDN. BHD.	30.06.2008
64.	SYARIKAT TIWAS SDN. BHD.	30.06.2008
65.	MALINDO PALM BROKERAGE SDN. BHD	01.07.2008
66.	JUST COMMODITY SOFTWARE SOLUTION PTE. LTD	01.07.2008

67.	ECO PROCESSORS INTERNATIONAL LTD.	18.07.2008
68.	TRAFIGURA PTE LTD	01.01.2009
69.	CAROTINO SDN BHD	01.01.2009
70.	TAN SANG HUAT SDN BHD	01.01.2009
71.	KS NATURAL RESOURCES PTE LTD	01.05.2009
72.	MORGAN STANLEY CAPITAL GROUP SINGAPORE	01.05.2009
73.	VIRGOZ OILS & FATS PTE LTD	01.05.2009
74.	BELL SAWIT SDN. BHD	30.07.2009
75.	NESTE OIL SINGAPORE PTE LTD	30.07.2009
76.	BUNGE AGRIBUSINESS SINGAPORE PTE LTD	24.10.2009
77.	MIGHTY OCEAN SDN. BHD.	24.10.2009
78.	NGO CHEW HONG EDIBLE OIL PTE LTD	24.10.2009
79.	WS OIL SDN. BHD.	24.10.2009

**PORAM REPRESENTATION ON VARIOUS
BOARDS AND WORKING COMMITTEES IN 2009****ANNUAL REPORT 2009**

1. MALAYSIAN PALM OIL BOARD (MPOB)	Y. Bhg. Dato' Er Kok Leong Alt: Mr. Richard Goh Min Tuck
2. MALAYSIAN PALM OIL COUNCIL (MPOC)	Y. Bhg. Dato' Er Kok Leong
3. MPOA – RSPO CRITERIA WORKING GROUP	Mr. R. Venugopal
4. MPOB MAIN STEERING COMMITTEE FOR OIL PALM PRODUCTS SURVEYING COURSE	Mr. Siow Seng Toh Ms. Sum Kum Mooi
5. MPOB SURVEYOR'S EXAMINATION PANEL	Mr. Wong Ung Kwong En. Kamaraddin Selamat
6. MPOB WORKING GROUP ON COOKING OIL PRICE STABILIZATION SCHEME (COSS)	Mr. R. Venugopal Ms. Sum Kum Mooi
7. MPOB FOOD SAFETY COMMITTEE – CODE OF PRACTICES	
8. ASEAN VEGETABLE OILS CLUB (AVOC)	Y. Bhg. Dato' Er Kok Leong Alt: Ms. Sum Kum Mooi
9. MALAYSIA-INDONESIA BILATERAL COOPERATION – SUB WORKING GROUP ON PALM OIL (SWGPO)	Ms. Sum Kum Mooi

ASSOCIATE MEMBERS COMMITTEE (AMC)

1.	Mr. Richard Goh Min Tuck (Chairman)	KL-Maritime (M) Sdn Bhd
2.	Capt. JB Chiang	Admiral Testing Services Sdn Bhd
3.	En. Jamil Haron	Alami Vegetable Oil Products Sdn Bhd
4.	Ms. Izma Kuzaima	Assar Refinery Services
5.	Mr. Uchiyama	GMS Line Co. Ltd
6.	Mr. Tan Ah Hooi/ Mr. N Mahendran	Link Survey (M) Sdn Bhd
7.	Mr. Ong Keng Guan	ITS Testing Services (M) Sdn Bhd
8.	Mr. Yap Eng Kwee	ICOF (Malaysia) Sdn Bhd (<i>previously known as Musim Mastika</i>)

PRICE SETTLEMENT COMMITTEE MEMBERS

1.	Mr. Chua Seow Yang (Chairman)	Mapro Oils and Grains Sdn Bhd
2.	Ms. Lee Yoke Hui	IOI Edible Oils Sdn Bhd
3.	Mr. S. Subramany	Cargill Palm Products Sdn Bhd
4.	Mdm Ho See See	Keck Seng (M) Berhad
5.	Mr. Ling Chen Eng	KL Palm Services Sdn Bhd
6.	Mr. Peter Wong Tat Kwai	Malindo Palm Brokerage Sdn Bhd
7.	Mr. Alvin Lau Lee Jen	Kirana Palm Oil Refinery Sdn Bhd
8.	En. Zubir Aziz	Felda Marketing Services Sdn Bhd

ARBITRATION RULES EXECUTION COMMITTEE (AREC)

1.	Mr. Yong Chin Fatt (Chairman)
2.	Mr. Raj Kumar Shah
3.	Mr. David Khoo Hock Sin
4.	En. Mohamed Abd. Majed

CONTRACT WORKING GROUP (CWG)

1.	Mr. Peter Lim(Chairman)	IOI Edible Oils Sdn Bhd
2.	Mr. Raj Kumar Shah	Josovina Commodities Sdn Bhd
3.	En. Ismail Hassan	Felda Vegetable Oil Products
4.	Mr. Yap Eng Kwee (<i>from Feb 2010</i>)	ICOF (Malaysia) Sdn Bhd
5.	Mr. Ling Chen Eng	KL Palm Services Sdn Bhd
6.	Mr. S. Sitambaram	Malindo Palm Brokerage Sdn Bhd
7.	Ms. Linda Kee Saw Ean	Southern Edible Oil Industries Sdn Bhd
8.	Mr. D. Chandramohan	Cargill Palm Products Sdn Bhd
9.	Mr. Sandeep Singh	Golden Jomalina Foods Industries
10.	Mr. Yee Kwee Lin	KL-Kepong Edible Oil Sdn Bhd
11.	Mr. PR Thakore	IFFCO (S.E.A)
12.	Mr. Joe Lim	KL Maritime (M) Sdn Bhd
13.	Mr. Siow Seng Toh	ITS Testing & Control
14.	Mr. Gerry Leong/	PGEO Marketing Sdn Bhd
15.	Tan Eng Hun	Wilmar Trading Pte Ltd

SOME IMPORTANT STATISTICS ON MALAYSIAN PALM OIL INDUSTRY

TABLE 1: PLANTED AREA, PRODUCTION AND EXPORTS

Year	Oil Palm Planted Area (hectares)	Production of Crude Palm Oil (tonnes)	Exports of Palm Oil (tonnes)		
			Crude Palm Oil	Processed Palm Oil	Total
1960	54,634	91,793	97,568	-	97,568
1965	96,947	150,411	141,477	-	141,477
1970	291,263	431,069	401,930	-	401,930
1975	641,797	1,257,573	937,411	215,151	1,152,562
1980	1,023,306	2,573,173	197,659	2,073,563	2,271,222
1985	1,482,399	4,134,463	13,051	3,420,974	3,434,025
1986	1,599,311	4,542,249	117,485	4,441,321	4,558,806
1987	1,672,875	4,531,960	170,670	4,047,674	4,218,344
1988	1,805,923	5,027,496	21,463	4,320,547	4,342,010
1989	1,946,559	6,056,504	19,239	5,172,872	5,192,111
1990	2,029,464	6,200,000	93,949	5,633,502	5,727,451
1991	2,094,028	6,141,353	89,879	5,483,344	5,573,223
1992	2,197,660	6,373,461	71,624	5,493,408	5,565,032
1993	2,305,925	7,403,498	58,674	6,058,498	6,117,172
1994	2,411,999	7,220,631	55,114	6,695,124	6,750,238
1995	2,515,842	7,810,546	17,274	6,495,682	6,512,956
1996	2,692,286	8,385,886	68,999	7,142,910	7,211,909
1997	2,819,316	9,068,728	31,303	7,458,667	7,489,970
1998	3,078,116	8,319,682	41,418	7,423,507	7,464,925
1999	3,313,393	10,553,918	262,123	8,650,272	8,912,395
2000	3,376,664	10,842,095	398,352	8,683,201	9,081,553
2001	3,499,012	11,803,788	1,275,732	9,349,098	10,624,830
2002	3,670,243	11,909,298	1,165,881	9,720,378	10,886,259
2003	3,790,636	13,354,769	1,239,578	11,026,486	12,266,064
2004	3,875,327	13,976,182	1,324,479	11,257,313	12,581,792
2005	4,051,374	14,961,658	1,611,621	11,833,890	13,445,511
2006	4,165,215	15,880,487	2,376,542	12,046,626	14,423,168
2007	4,304,914	15,823,368	1,935,927	11,801,965	13,737,892
2008	4,487,957	17,734,439	2,336,577	13,075,935	15,412,512
2009	4,691,160	17,564,937	2,537,423	13,343,311	15,880,744

Source: MPOB

TABLE 2: EXPORTS OF PALM OIL BY SELECTED COUNTRIES

Country	2008		2009		Difference	
	Tonnes	%	Tonnes	%	Tonnes	%
China, P.R	3,794,494	24.62	4,027,172	25.38	232,678	6.13
European Union	2,052,771	13.32	1,892,099	11.93	-160,672	-7.83
Pakistan	1,257,396	8.16	1,769,321	11.15	511,925	40.71
India	970,734	6.30	1,354,429	8.54	383,695	39.53
USA	1,047,668	6.80	859,401	5.42	-188,267	-17.97
Egypt	347,558	2.26	609,210	3.84	261,652	75.28
Ukraine	486,451	3.16	544,143	3.43	57,692	11.86
Japan	547,468	3.55	538,878	3.40	-8,590	-1.57
Singapore	355,216	2.30	353,477	2.23	-1,739	-0.49
Benin	343,359	2.23	353,275	2.23	9,916	2.89
Iran	259,511	1.68	342,273	2.16	82,762	31.89
South Korea	196,470	1.27	293,233	1.85	96,763	49.25
Vietnam	202,354	1.31	241,340	1.52	38,986	19.27
Russia	122,530	0.80	210,603	1.33	88,073	71.88
UAE	357,949	2.32	186,878	1.18	-171,071	-47.79
Myanmar	130,916	0.85	181,388	1.14	50,472	38.55
Taiwan	132,150	0.86	150,767	0.95	18,617	14.09
Australia	119,271	0.77	126,152	0.80	6,881	5.77
Philippines	161,453	1.05	119,255	0.75	-42,198	-26.14
South Africa	156,950	1.02	114,661	0.72	-42,289	-26.94
Bangladesh	271,265	1.76	109,771	0.69	-161,494	-59.53
Sri Lanka	61,576	0.40	102,904	0.65	41,328	67.12
Togo	106,242	0.69	95,707	0.60	-10,535	-9.92
Yemen	63,119	0.41	76,793	0.48	13,674	21.66
Ghana	114,162	0.74	74,949	0.47	-39,213	-34.35
Djibouti	104,121	0.68	136,239	0.86	32,118	30.85
Turkey	129,396	0.84	19,589	0.12	-109,807	-84.86
Kenya	54,332	0.35	19,406	0.12	-34,926	-64.28
Jordan	376,771	2.44	3,858	0.02	-372,913	-98.98
Others	1,088,859	7.06	1,089,372	6.04	-130,501	-11.99
	15,412,512	100.00	15,880,744	100.00	453,017	2.94

Source: MPOB

TABLE 3: SELECTED PRICES OF PROCESSED PALM OIL (US\$/TONNE)

Month	RBD PALM OIL		RBD PALM OLEIN		RBD PALM STEARIN		PFAD	
	2008	2009	2008	2009	2008	2009	2008	2009
January	1,030	574	1,037	609	973	438	730	354
February	1,131	582	1,123	600	1,032	430	703	328
March	1,326	576	1,326	613	1,148	446	716	339
April	1,255	678	1,257	743	1,040	576	569	432
May	1,219	819	1,243	831	998	754	528	561
June	1,184	741	1,234	740	977	706	668	504
July	1,153	622	1,183	646	950	576	686	433
August	878	706	916	728	715	652	530	464
September	743	663	768	691	598	631	491	448
October	538	658	580	676	422	612	379	474
November	478	668	517	690	349	623	328	525
December	489	751	526	764	331	696	302	636
Average	806	668	922	695	775	593	501	442

**All prices are based on average for Malaysia*

Source: Compiled from MPOB Monthly Price Statistics

