

## Workshop Fee

### **PORAM members**

RM1500/USD400 per person

### **non-PORAM members**

RM1800/USD500 per person

Fee includes meals, refreshments, lecture notes and other necessary materials, if any.

The Workshop Fee is claimable under HRDF/SBL

Registration closes on 3rd August 2018. Payment is required with registration to guarantee your seat. No refund will be entertained although participants can be substituted at any time.

## Certificate of Attendance

The attendance register will be displayed at the registration table. All participants are requested to sign this on each day of the workshop. The Certificate of Attendance will be awarded upon full attendance.

## Information

For further information, please contact:

**The Palm Oil Refiners Association of Malaysia**  
801C / 802A, Block B, Kelana Business Centre  
97, Jalan SS7/2, 47301 Kelana Jaya, Selangor

Tel: 03-7492 0006

Fax: 03-7492 0128

E-mail: [susila@poram.org.my](mailto:susila@poram.org.my)  
[saiful@poram.org.my](mailto:saiful@poram.org.my)

Enquiry: Ms. Susila

## Disclaimer

The organizer reserves the right to make changes to the venue, date, speakers, including the cancellation of the workshop if warranted by circumstances beyond its control.

## About the Workshop

This two-day workshop is designed to provide fundamental understanding of PORAM contracts, performance and enforcement of PORAM contracts, and the practice of dispute resolution. The workshop also incorporates highly essential practical session for participants to develop greater depth of understanding, knowledge and skills required in fact gathering and organizing argument statements for the arbitration dispute resolution process. This workshop will discuss typical contract clauses, the associated risks, and solutions to disputes should also be of interest to shipping operators, surveyors, insurers and importers/exporters.

## About the Speakers

Distinguished speakers who are well versed with the trade and/or arbitration have been invited to speak on their respective subjects of expertise.

## Who should Attend

This workshop is beneficial for all oil/fats personnel who are directly or indirectly involve with contracts. This workshop is particularly tailored for traders, marketing executives, operations managers and executives, procurement officers, contract & legal department personnel and individuals wishing to familiarize themselves with the contracts and arbitration process.

## Accommodation

Details of the nearest hotel to the event venue are as follows:

|                            |               |
|----------------------------|---------------|
| The Majestic Hotel, KL     | 603-2785 8000 |
| Prescott Hotel, KL         | 603-2273 1222 |
| Hotel Pullman KL (Bangsar) | 603-2170 8888 |

Organised by



The Palm Oil Refiners Association of Malaysia

# Contracts & Arbitration WORKSHOP



**13th & 14th  
August 2018**  
Monday & Tuesday

**Asian International  
Arbitration Centre (AIAC)**  
(formerly known as Kuala Lumpur  
Regional Centre for Arbitration - KLRCA)



## Workshop Programme

### Day 1

MONDAY, 13th August 2018

- 0800 Registration of Participants /  
Breakfast & Networking
- 0900 Welcoming Remarks by PORAM  
Chairman

#### SESSION I PORAM CONTRACTS

- 0910 **Domestic Sales Contract**  
By TBC
- 1000 **Contract Terms (FOB Contract No. 2)**  
By Mr. Sandeep Singh
- 1050 **Contract Terms (FOSFA 81)**  
By Mr. Nakul Rastogi,  
*Pacific Interlink S/B*
- 1140 Questions & Answers
- 1200 Lunch

#### SESSION II TRADE RELATED SERVICES

- 1300 **Marine Insurance**  
By Mr. Philip Teoh, *Azmi & Associates*
- 1350 **Contract of Affreightment**  
By TBC
- 1440 Questions & Answers
- 1500 Afternoon Refreshment / Networking
- 1520 **Survey & Analysis**  
By Siow Seng Toh, *AmSpec Group*
- 1620 Questions & Answers
- 1630 End of Day 1

### Day 2

TUESDAY, 14th August 2018

#### SESSION III DISPUTES AND SETTLEMENT

- 0830 **Recent Amendments to Arbitration Act 2005**  
By Ms Catherine Chau,  
*Chartered Arbitrator, Advocate  
& Solicitor*
- 0910 **Mechanisms for Resolving Trade Disputes**  
By Mr. Rajendra Navaratnam,  
*Azman Davidson & Co.*
- 0950 Questions & Answers
- 1010 Morning Refreshment / Networking
- 1030 **PORAM Rules of Arbitration & Appeal**  
By Mr. Yap Eng Kwee
- 1120 **Common Disputes in the Sales & Carriage of Palm Oil**  
By Mr. P.R. Thakore, *IFFCO (S.E.A) S/B.*
- 1200 Questions & Answers
- 1245 Lunch

#### SESSION IV CONDUCT OF ARBITRAL PROCEEDINGS

- 1320 **Case Studies**
- 1520 Questions & Answers
- 1530 Afternoon Refreshment / Networking
- End of Workshop

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## Registration Form

Please register the following person (s) for the above workshop:

1. Name Mr/Ms .....
- Designation: .....
- E-mail: .....
2. Name Mr/Ms .....
- Designation: .....
- E-mail: .....
- Organization: .....
- Mailing Address: .....
- Tel: ..... Fax: .....
- E-mail: .....
- Contact Person: .....

#### Mode of Payment (Please tick)

**Cheque or Bank Draft, made payable to "The Palm Oil Refiners Association of Malaysia".**

Cheque / bank draft no: .....

Amount: .....

**Bank transfer, copy of bank-in slip must be faxed / mailed over as proof of bank remittance:**

**CIMB Bank Bhd**  
**Account No: 8000212109**  
**Main Branch: No 11, Jalan Raja Laut**  
**50350 Kuala Lumpur, Malaysia.**

Closing date of registration is 3rd August 2018.

Signature

Company Stamp