



CIRCULAR

Circular No. 026/2016

22 April 2016

RISK MANAGEMENT WORKSHOP

PORAM is pleased to invite all Members to the above workshop scheduled to be presented by TransGraph Consulting Pvt. Ltd. TransGraph is a consulting firm that offers commodity price forecasting and risk management solutions to corporate clients in Asian Region with than 100+ active clients. TransGraph is well-known in commodity circles for its market analysis and price outlook expertise. It provides customized client engagement services on timing the purchases, trading, hedging strategies and value chain analysis services. TransRisk is a home grown flagship technology solution that offers VaR based risk management solution. Hedge modeling, drafting risk management policy, audit on risk reporting and risk services are offered as part of Risk consulting.

Following are details of the workshop:

Date	:	Tuesday, 10th May 2016
Time	:	10.00 am – 1.00 pm
Venue	:	PORAM Meeting Room, Kelana Jaya, Selangor
Fee	:	This is a complimentary event
Registration	:	Due to limited space, the registration is limited to 25 people based on “first-come, first-served basis”.

Why should you attend?

- 1) Learn the best practices in managing market risk in Oil & Oilseed business.
- 2) Un-learn popular notions and misconceptions.
- 3) Get to know how your co-players are managing.
- 4) Upgrade your skills on Par with global standards.
- 5) Quick start kit for Instituting of hedging and risk management practices.
- 6) Comprehensive view of how various elements of Risk Management Policy such as Hedge Model, Committees, SOPs, MIS, Risk Quantification are interlinked and function cohesively.
- 7) Inventory based Hedge.

Who should attend?

- 1) Traders who are responsible for P&L. P&L responsibility naturally carry risk. Gained in Commodity and lost in Currency!
- 2) Business Heads (CEOs, Head of Trading) Who are responsible of scaling business. It is a call between business expansion (risk) and profitability (reward).
- 3) Board Members (Promoters) who fund the business. How much risk has been taken to earn every ringgit?
- 4) CFO's and CRO's who represent control and monitoring functions. Hedging and Risk Management practices should represent the company from Inside out.
- 5) Commodity and Risk analysts who understand the data and its trends. It is essential to know why and how the operational boundaries have been drawn.

Enclosed please find the agenda and workshop content.

Thank you and kind regards.

Yours sincerely,

Mohammad Jaaffar Ahmad
Chief Executive Officer
The Palm Oil Refiners Association of Malaysia