# ANNUAL REPORT FOR THE YEAR ENDING 31<sup>st</sup> DECEMBER 2013

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# PORAM MANAGEMENT BOARD 2013-2015

#### **ANNUAL REPORT 2013**

CHAIRMAN:	EN. WAN MOHD ZAIN WAN ISMAIL
CHAHAMAN.	

VICE-CHAIRMAN: MR. D. CHANDRAMOHAN

2<sup>ND</sup> VICE-CHAIRMAN: MR. RAJ KUMAR SHAH

HONORARY TREASURER: MR. PRAKASH MATHAVAN

MEMBERS: Y. BHG. DATUK OTHMAN WALAT

MS. LINDA KEE SAW EAN MR. V. CHANDRA NAIDU

MS. LEE YOKE HUI

EN. ZULKIFLEE ABDUL RAHMAN

MR. TORU MORINO MR. ROBERT CHU

MR. RICHARD GOH MIN TUCK

ALTERNATE MEMBERS: EN. ZAKARIA ARSHAD

ALTERNATE TO EN. WAN MOHD ZAIN WAN

**ISMAIL** 

MR. RICHARD KANG

ALTERNATE TO MR. D. CHANDRAMOHAN

MS. BEATRICE TAI

ALTERNATE TO Y. BHG. DATUK OTHMAN

WALAT

MR. TAKEYUKI HAMAMOTO

ALTERNATE TO MR. TORU MORINO

MR. TAN WEE TECK

ALTERNATE TO MR. ZULKIFLEE ABDUL

RAHMAN

BOARD OF TRUSTEES: EN. WAN MOHD ZAIN WAN ISMAIL

YBHG. DATO' ER KOK LEONG

MR. V. CHANDRA NAIDU

CEO/SECRETARY: EN. MOHAMMAD JAAFFAR AHMAD

AUDITOR:	Y.M. WONG & CO/QMS TAX SERVICES SDN BHD 11-2-4, SUITE 1, BLOCK B MEGAN SALAK PARK, JALAN 1/125G DESA PETALING 57100 KUALA LUMPUR
BANKER:	CIMB BANK (M) BERHAD NO. 6, JALAN TUN PERAK
	50400 KUALA LUMPUR
SOLICITORS:	M/S SHEARN DELAMORE & CO ADVOCATES & SOLICITORS FLOOR, WISMA HAMZAH-KWONG HING LEBOH AMPANG 50704 KUALA LUMPUR
	M/S NAZRI AZIZ & WONG ADVOCATES & SOLICITORS 8.8, 8 FL. HERITAGE HOUSE, 33 JALAN YAP AH SHAK
	50300 KUALA LUMPUR
REGISTERED OFFICE:	801C / 802A, BLOCK B EXECUTIVE SUITES, KELANA BUSINESS CENTRE 97, JALAN SS 7/2 47301 KELANA JAYA

SELANGOR DARUL EHSAN

# PORAM MANAGEMENT BOARD REPORT FOR THE YEAR ENDING 31<sup>ST</sup> DECEMBER 2013

#### A. GENERAL

The 35<sup>th</sup> Annual General Meeting (AGM) was held on 28<sup>th</sup> May 2013 at Grand Dorsett Subang Hotel, Subang Jaya, Selangor Darul Ehsan. A new Management Board Member for the office term 2013-2015 was elected at the meeting. One of the key objectives of the AGM is to provide a platform for a review and interaction between the Board and PORAM Members. Reports on financial performance and activities of the Association were presented to Members for approval.

A total of four Board meetings were held in 2013. The Board meetings were convened on a scheduled basis in April, July, October and December to receive financial reports, for the Secretariat to appraise the Board on the operations of the Association and to discuss matters and issues arising under the purview of the Board.

Management Board Members	Attendance of Meetings	
En. Wan Mohd Zain Wan Ismail (Chairman)	4 out of 4	
	2	
Mr. D. Chandramohan	3 out of 4	
Mr. Raj Kumar Shah	1 out of 3	
Mr. Prakash Mathavan	2 out of 3	
Y. Bhg. Datuk Othman Walat	4 out of 4	
Ms. Linda Kee Saw Ean	2 out of 4	
Mr. V. Chandra Naidu	4 out of 4	
Ms. Lee Yoke Hui	4 out of 4	
En. Zulkiflee Abdul Rahman	2 out of 3	
Mr. Toru Morino	2 out of 3	
Mr. Robert Chu	1 out of 3	
Mr. Richard Goh Min Tuck	3 out of 3	

#### B. MARKET REVIEW

In terms of total palm oil export market performance, the year 2013 saw a marked improvement over the previous year. There was a 4.5% increase from 24.59 million tonnes in 2012 to 25.70 million tonnes in 2013. Despite higher export volume, the total export revenue fell 14.1% from RM71.45 billion in 2012 to RM61.36 billion in 2013, mainly due to lower export prices.

The total oil palm planted area has increased to reach 5.23 million hectares in 2013. The largest expansion in the planted area was in Sarawak which recorded an increase of 7.9% or 84,660 hectares. Sabah is still the largest oil palm planted state with 1.48 million hectares or 28% of total planted area.

Crude palm oil (CPO) production recorded an increase of 2.3% to 19.22 million tonnes in 2013 compared with 18.79 million tonnes in 2012. The increase was attributed to higher FFB yield by 0.7% as well as additional new matured areas in Sabah and Sarawak.

Total exports of palm oil increased by 3.3% to 18.15 million tonnes while palm kernel oil increased by 7.9% to 1.17 million tonnes in 2013. Overall, the total exports of palm oil, palm kernel oil, palm kernel cake, oleochemicals, biodiesel and finished products showed a remarkable improvement of 4.5% largely driven by higher volume of palm oil export. The positive turnaround of export performance in 2013 compared with a dismal figures in 2012 can be credited to the new CPO export duty structure implemented from 1<sup>st</sup> January 2013 by the Government. The 'level playing field' equitable with the Indonesian exports was further established with the suspension of CPO duty-free export quota in Malaysia.

China PR continued to be Malaysia's largest palm oil export market in 2013, importing a total of 3.70 million tonnes or 20.4% of total palm oil exports, followed by the European Union (EU) at 2.34 million tonnes (12.9%), India at 2.33 million tonnes (12.8%), Pakistan at 1.44 million tonnes (7.9%) and the United States (USA) at 1.03 million tonnes (5.7%). These five countries (million tonnes club) imported a total of 10.84 million tonnes or almost 60% of total Malaysian palm oil export in 2013.

Despite an overall increase of palm oil export to major destinations, Malaysian palm oil exports to India, the Philippines and UAE showed a drastic declined. Palm oil exports to India decreased by 11.9% to 2.33 million tonnes from 2.64 million tonnes in 2012. This was mainly due to higher import of Indonesian palm oil. Exports of palm oil to the Philippines declined by 27.5% to 0.21 million tonnes from 0.29 million tonnes in 2012 due to sufficient availability of domestic coconut oil. Meanwhile, export of palm oil to UAE dropped to 0.13 million tonnes or 25.6% from 0.17 million tonnes due to the decrease in re-export to Iran as the latter had started to import directly from Malaysia. Other markets that have shown a significant decrease were Myanmar, Singapore, South Africa and Japan.

The export of palm kernel oil increased by 7.9% to 1.17 million tonnes in 2013 from 1.08 million tonnes previously. China PR was the major export market with 0.27 million tonnes (or 23.2%), followed by the USA with 0.22 million tonnes (18.6%), the EU with 0.21 million tonnes (17.7%) and Japan with 0.08 million tonnes (6.7%). These are the four major buyers importing a total of 0.78 million tonnes or one-third of the total Malaysian palm kernel oil export in 2013.

The average CPO locally delivered price in 2013 was lower at RM2,371 per tonne compared to the average of RM2,764 in 2012. As a result, the average export prices for major processed palm oils were also decreased, namely RBD Palm Oil (FOB) at RM2,478.50 per tonne, RBD Palm Olein (FOB) at RM2,525.50 per tonne and RBD Palm Stearin (FOB) at RM2,257.50 per tonne. The by-product, Palm Fatty Acid Distillate (PFAD) was traded at RM1,883.50 per tonne or almost 80% of the price of CPO. The price of RBD Palm Stearin recorded the highest decline at 19% compared to RBD Palm Oil at 16.6% at RBD Palm Olein at 14.8% respectively.

The average price for locally delivered crude palm kernel oil (CPKO) decreased by 18.2% or RM590 to RM2,659.50 per tonne in 2013. The lower price is attributed to the weaker world lauric oil prices.

In 2013, palm oil opening stocks were 2.63 million tonnes compared to 2.06 million tonnes in 2012. By the end of 2013, palm oil closing stocks were lowered by 24.4% to 1.99 million tonnes. The lower stocks were due to higher export demand in 2013. The stock comprised of 1.12 million tonnes of CPO (56.3%) and 0.87 million tonnes of processed palm oil (43.7%).

As at December 2013, 58 refineries were in operation with a total annual refining capacity of 26.15 million tonnes. This also includes two new refineries in Johor and Sabah which came into production during the year. In 2013, a total of 17.64 million tonnes of palm oil feedstock were processed, an increase of 13.0% compared to the previous year due to higher demand for exports. The refining utilisation rate was also increased by 6.7% compared to the previous year. CPO accounted for 15.97 million tonnes (90.5%) followed by CPKO at 1.67 million tonnes (9.5%) processed.

The average monthly refining capacity utilisation rate for 2013 was 69.7%. Sarawak recorded the highest average monthly refining capacity utilisation rate at 82.8% compared to Peninsular Malaysia at 73.3% and Sabah at 57.9%. Despite an average of 4.5% CPO export duty levied in 2013, a total of 3.98 million tonnes of CPO were exported compared to 4.64 million tonnes in 2012 which was duty-free. Meanwhile, only 0.22 million tonnes of CPO were imported in 2013, a drop of 63% from 0.60 million tonnes in 2012.

#### C. LIAISON AND CONSULTATION WITH THE GOVERNMENT

PORAM continued to have a close rapport and cooperation with the Ministry and other Government agencies. PORAM and its Members supported and participated in various meetings and activities organized by the Ministry of Plantation Industries and Commodities (MPIC), Ministry of International Trade and Industry (MITI), Malaysian Palm Oil Board (MPOB) and Malaysian Palm Oil Council (MPOC).

#### I. Ministry of Plantation Industries and Commodities (MPIC)

MPIC has been supportive of PORAM's interests. Throughout the year, PORAM had participated in several meetings conducted by MPIC on:

- 11<sup>th</sup> Malaysia Plan Input Preparation Workshop (RMK 11)
- CPKO and RBD Palm Kernel Oil Duty Structure
- Consultation Session on Trans Pacific Partnership Agreement (TPPA)
- Workshop on Branding of Malaysian Palm Oil

#### II. Malaysian Palm Oil Board (MPOB)

PORAM continued to support MPOB in various programmes organized throughout the year namely the Palm Oil Familiarization Programme (POFP); Programme Advisory Committee (PAC); MPOB TAS Interaction Session with the Malaysian Palm Oil Industry; MPOB Oil Palm Products Surveying Course and National Seminar on Palm Oil Milling, Refining, Technology, Quality and Environment (POMREQ). PORAM contribution was in terms of member's participation, in working committees and presentation of papers at some of the events.

The Association was also represented in various committees and/or working groups in MPOB on:

- MPOB Sub-Working Group on Palm Oil (SWGPO) on Malaysia-Indonesia Bilateral Cooperation.
- MPOB Working Group on Cooking Oil Price Stabilisation Scheme (COSS)
- MPOB Committee on Oils and Fats Standards
- MPOB Main Steering Committee for Oil Palm Products Surveying Course
- MPOB Surveyor's Examination Panel
- MPOB Committee on Code of Practices

- Jawatankuasa Sistem Pemantauan Sawit MPOB Bersama Industri
- Jawatankuasa Kecil Bagi Cadangan Pindaan Standard Minyak Masak (MS 682:2004)
- Malaysian Standard on Sustainable Palm Oil (MSPO)

PORAM Representatives also sit in MPOB Board.

# III. Malaysian Palm Oil Council (MPOC)

At MPOC, PORAM continued to forge regular cooperation and interaction with the Council especially on market development and promotional activities. Members were kept informed about palm oil market development through various publications disseminated by MPOC. The Council also co-sponsored PORAM's Annual Forum 2013 and provided assistance to PORAM in organizing the Malaysian Palm Oil Industry Golf Challenge 2013 and the Annual Dinner 2013.

PORAM Members participated in various MPOC programmes including:

- Reach & Remind Friends of the Industry: Challenges and Opportunities (REACH)
- Palm Oil Industry Leadership Award (PILA).
- Malaysian Palm Oil Trade Fair & Seminar (POTS)
- International Palm Oil Sustainability Conference (IPOSC)
- Palm Oil Internet Seminar (POINTERS)
- Palm Oil Trade Awareness Programme (POTAP)
- Palm Oil International Nutra-Cosmeceutical Conference (PINC)

### IV. Ministry of International Trade and Industry (MITI)

PORAM was actively consulted by MITI and had attended several meetings/dialogues on:

- Trans Pacific Partnership Agreement (TPPA)
- Free Trade Areas (FTAs)
- Self-Certification under ASEAN Trade in Goods Agreement (ATIGA)

#### D. LIAISON WITH INTERNATIONAL AND LOCAL ORGANIZATIONS

In order to keep abreast with developments within the vegetable oils and fats industry, PORAM maintained a close working relationship with several organizations both locally and internationally.

PORAM is actively involved in the activities of the Federation of Oils, Seeds and Fats Associations Limited (FOSFA International). As an affiliate member of the Roundtable on Sustainable Palm Oil (RSPO), the Association continues to monitor the discussion and the development of sustainable palm oil.

Consultation and work cooperation were continuously maintained with the Palm Oil Millers Association of Malaysia (POMA), Malaysian Edible Oil Manufacturers Association (MEOMA), Malaysian Palm Oil Association (MPOA), Malaysian Oleochemical Manufacturers Group (MOMG), Malaysian Biodiesel Association (MBA) and Malaysian Oils and Fats Technologists Association (MOSTA).

For the fourth year running, Bursa Malaysia Derivatives (BMD) was the major sponsor for the PORAM Annual Dinner and a contributive supporter of the PORAM Annual Forum. BMD presented a paper on "Don't Let Your Idle Inventory 'Sleep'" at the forum. For the second time, Exim Bank became the gold sponsor of PORAM Annual Forum 2013 and presented a paper on "Financial Tools for Trade & Export of Palm Oil".

During the year, PORAM presented the following papers;

- 1. "The Issues and Solutions China AQSIQ Notice Regulation on Edible Oil Import" at CCIC Malaysia and PORAM Dialogue Session, MPOB HQ on 23<sup>rd</sup> January 2013.
- 2. "New CPO Export Tax Structure Is This A Game Changer for the Industry?" at Luncheon Meeting, Maybank Investment Bank, Kuala Lumpur on 6<sup>th</sup> February 2013.
- 3. "PORAM Guide to Conduct Business with Malaysian Exporters" at Palm Oil Familiarization Programme (POFP) 2013, Sheraton Imperial, Kuala Lumpur on 4<sup>th</sup> September 2013.
- 4. "Commercial Aspects of Malaysian Palm Oil Trade" at POTAP Interaction Session, Mandarin Oriental, Kuala Lumpur on 14<sup>th</sup> November 2013.

#### E. COMMITTEES

#### I. COMMERCIAL AND TECHNICAL COMMITTEE

A total of four scheduled Commercial and Technical Committee (C&T) meetings were held during the year in February, June, September and December. Representatives from the Malaysian Palm Oil Board (MPOB) and Malaysian Palm Oil Council (MPOC) attended these meetings regularly on the invitation of the Committee. Their respective participation was important particularly to update the Committee on new research developments, regulatory, environmental, market promotions and market issues. At the same time, both MPOB and MPOC were briefed on issues of concern affecting the progress of the industry that could be taken up and addressed by their respective agencies.

En. Muhammad Hakim See tendered his resignation as Chairman of Commercial and Technical Committee on 3<sup>rd</sup> April 2013 and Mr. Tan Eng Hun was appointed as the new Chairman effective 3<sup>rd</sup> April 2013.

Mr. Loh Chee Kheong tendered his resignation as Vice-Chairman of Commercial and Technical Committee on 13<sup>th</sup> March 2013 and Mr. Cheah Ping Cheong was appointed as the new Vice Chairman on 20<sup>th</sup> June 2013.

Minutes of each meeting were distributed to all Members of the Committee and matters of importance were referred to the Management Board.

Members/Alternate	Attendance of meetings
En. Muhammad Hakim See	0 out of 1
Assar Refinery Services Sdn Bhd	
(Chairman till 3 <sup>rd</sup> April 2013)	
Mr. Tan Eng Hun	3 out of 3
PGEO Edible Oils Sdn. Bhd.	
(Chairman appointed on 3 <sup>rd</sup> April 2013)	
Mr. Loh Chee Kheong	1 out of 1
PGEO Edible Oils Sdn. Bhd.	
(Vice Chairman till 12 <sup>th</sup> March 2013)	
Mr. Cheah Ping Cheong	2 out of 3
Indelab Sdn. Bhd.	
(Vice Chairman effective 20 <sup>th</sup> June 2013)	
Agri Asia Refinery Sdn. Bhd.	1 out of 3
– En. Haja Mansoor	
Cargill Palm Products Sdn Bhd	3 out of 4
– Ms. Ushalanee	
Carotino Sdn. Bhd.	3 out of 3
– Mr. Mario Johan	

Felda Vegetable Oil Products Sdn Bhd	1 out of 4
– En. Zainal Tuan Muda / En. Abu Mansur Md. Yasin	
Fuji Oil Co. Ltd	3 out of 4
– Mr. Arima Atsuhiro	
Green Edible Oils Sdn. Bhd.	3 out of 3
- Mr. Alex Tan Hooi Huan	
IOI Edible Oils Sdn Bhd	4 out of 4
- Mr. Siew Ching Wai	
Intercontinental Specialty Fats Sdn. Bhd.	2 out of 3
- Ms. Khoo Yoke Lian	
Kirana Palm Oil Refinery Sdn Bhd	2 out of 4
– Mr. Alvin Lau / Ms. Carol Lim	
KL-Kepong Edible Oils Sdn Bhd	3 out of 4
- Ms. Kelly Foong	
Ngo Chew Hong Oils & Fats Sdn Bhd	4 out of 4
–Ms. Leong Lai Khuan	
Palmaju Edible Oils Sdn. Bhd.	1 out of 4
– Mr. Hoshino Takafumi	
Premium Oils & Fats Sdn. Bhd.	3 out of 3
- Mr. Francis Ng Kah Chin	
Southern Edible Oils Sdn Bhd	2 out of 4
– Ms. Linda Kee / Mr. Them Zher Wyn	
Sime Darby Austral Sdn Bhd	3 out of 4
– En Fairus Farid Noor Farid	
Sime Darby Jomalina Sdn Bhd	2 out of 4
– Mr. Sandeep Singh / Mr. L Kesavan	
Unitata Bhd.	2 out of 4
– Mr. Allan Loh	
Virgoz Oils & Fats Sdn. Bhd.	2 out of 4
– Mr. Francis Xavier	

Following are some of the important subject matters deliberated by the Committee during the year:

# a. Request to MPOB to Change AV 10 to AV 11 and/or to Include FFA 5% in Codex Stan 210-1999

MPOB has agreed on PORAM's proposal for the inclusion of 5% Free Fatty Acid (FFA) value in Codex Stan 210-1999. A Technical Committee had been formed to prepare for the draft 'Project Document' together with the industry members. This project document will be tabled at the Codex Alimentarius Commission in 2014 for work approval.

#### b. Crude Palm Kernel Oil (CPKO) Duty-Free Quota and Tax Structure

PORAM has proposed the following positions to MPIC for consideration:

- i) Maintain the duty-free export quota for CPKO,
- ii) Maintain the 10% export tax on CPKO, and
- iii) Remove the 5% export tax on RBD Palm Kernel Oil

Overall, the industry is agreeable to PORAM's proposal except for MOMG who wanted the 5% export tax on RBD Palm Kernel Oil to be maintained. MPIC will evaluate all the responses from industry-wide players before making any policy decision.

# c. China AQSIQ Notice Regulation on Edible Oil Import

The Chinese Government has enforced the Chinese Inspection and Quarantine (CIQ) Rules for all edible oils imported into China effective 1<sup>st</sup> January 2013. It was reported that all Malaysian exporters were able to comply with the CIQ Rules and no palm oil shipments have been rejected so far.

#### d. Malaysian Standard on Sustainable Palm Oil (MSPO)

The four part standards of MSPO were approved by the Ministry of Science, Technology and Innovation (MOSTI) on 5<sup>th</sup> September 2013. The MSPO certification scheme was later announced at PIPOC on 19<sup>th</sup> November 2013. It is expected that the MSPO certification scheme will be implemented in the first quarter of 2014.

#### e. MS682: 2012 – Specifications for Cooking Oils

PORAM participated in the Working Group primarily tasked to review MS 682:2004 – Specifications for Cooking Oil (First Revision). The Terms of Reference of the Working Group is to verify the adequacy of the specifications and to revise the standard accordingly, if necessary. The dateline for the review process to be completed is by the end of December 2013.

# f. Dioxin

MPOB Dioxin Laboratory is expected to be operational by the 4<sup>th</sup> quarter of 2013. The lab will be able to offer dioxin test services to the industry by early 2014.

#### g. Halal Certification

JAKIM does not require certification for natural ingredients in the application of Malaysian Halal Certificate. Under Para 3.5.1.2 of MS1500:2009 – Halal Food Production, Preparation, Handling and Storage – General Guidelines (2<sup>nd</sup> Revision), palm oil is considered as a natural ingredient, and therefore halal and does not require a halal certificate.

#### h. Trans-Pacific Partnership Agreement (TPPA)

PORAM has been supportive for all Free Trade Agreements (FTAs) which have been signed between Malaysia and other countries in order to receive greater market access for Malaysian palm oil products. For TPPA, PORAM would support all efforts to eliminate palm products import tariff currently being negotiated with the USA, Canada, Peru and Mexico. PORAM is also supportive of the Malaysian Government's position not to eliminate export duty for CPO and CPKO. The terms of the TPPA agreement have yet to be finalised and no dateline has been decided on its implementation.

### II. ASSOCIATE MEMBERS COMMITTEE (AMC)

The Associate Member Committee (AMC) held a joint luncheon meeting with the Price Settlement Committee (PSC) on 20<sup>th</sup> February 2013. The meeting was chaired by Mr. Richard Goh. Both Committees were briefed on the current developments and activities being undertaken by PORAM. It was agreed that PORAM should continue to engage Associate Members for feedback and to consistently update them on PORAM activities and market developments.

#### III. PRICE SETTLEMENT COMMITTEE (PSC)

The Price Settlement Committee (PSC) held a joint luncheon meeting on 20<sup>th</sup> February 2013 with the Associate Member Committee (AMC). During the meeting Mr. Ling Chen Eng was appointed as the new Chairman of PSC. The Committee will continue to provide the settlement price requests from the trade as well as from arbitrators for the purpose of settlement of trade disputes.

#### F. TRAINING AND EDUCATION

Following are courses organized by PORAM and coordinated with others:

# i. Course on Operational and Commercial Aspects of Palm Oil Trade

The course was conducted on 27<sup>th</sup> and 28<sup>th</sup> May 2013 at Grand Dorsett Subang Hotel, Selangor Darul Ehsan. It was attended by 130 participants from Malaysia, Singapore, Indonesia and Sri Lanka. The objective of the course was to provide the participants with an overview on the various operational and commercial aspects related to palm oil trade and issues confronting the industry. The course gave an opportunity for the speakers to share their knowledge and experiences with the participants. Besides the great learning experience, the course was also an avenue for the participants to network with the speakers and other members of the industry.

# ii. MPOB Oil Palm Products Surveying Course

The annual event of MPOB Oil Palm Products Surveying Course was held from 2<sup>nd</sup> to 6<sup>th</sup> September 2013 at Hotel Premier, Klang, Selangor Darul Ehsan. PORAM was represented in the Steering Committee and Technical Sub-Committee set up by MPOB to assist in organising the MPOB Oil Palm Surveying Course. During the course, PORAM presented a paper on "The Importance of Surveying in Relation to Palm Oil Trade and Shipping Practices". Several other papers were also presented by PORAM Members.

#### iii. PORAM Market Talk (PMT)

PORAM had initiated a series of PORAM Market Talk (PMT) in year 2013. The objective of PMT is to provide a networking platform for the industry to interact with various agencies on specific market intelligence and opportunities that can be capitalised by Members. The first PMT on Indian Market was presented by MPOB on 15<sup>th</sup> July 2013.

### vi. PORAM Annual Forum

The Forum was held on 22<sup>nd</sup> November 2013 at One World Hotel, Bandar Utama, Selangor Darul Ehsan. A total of 190 participants attended the event. A total of five papers were presented by speakers from Malaysia Palm Oil Council, Khor Report, LMC, Bursa Malaysia Derivatives and Exim Bank Berhad

#### G. ARBITRATION AND APPEAL

A total of 11 new arbitration cases were filed with the PORAM Secretariat between January and December 2013. The total number of cases pending as of December 2013 was 14 of which 9 cases are in abeyance. A total of 10 cases were awarded in 2013. In 2012, only 8 arbitration cases were filed.

#### H. PORAM WEBSITE AND FACEBOOK

PORAM website (<u>www.poram.org.my</u>) continues to serve as a major channel for disseminating market information and activities undertaken by PORAM. Continued efforts are being made to improve the functionality of the website and to provide Members with exclusive on-line resources. PORAM website is also being promoted as a branded tool to inform the public about the roles and activities of PORAM. On average the website received about 500 visitors per day.

PORAM Facebook is an extension of on-line communication channel with Members and the public. As of 31<sup>st</sup> December 2013, the Facebook had a total of 286 registered members. All registered members are pre-screened for acceptance.

#### I. MEMBERSHIP

The Association is pleased to welcome the following companies to the membership under the category of Full and Associate Members.

#### **Full Member**

- 1. Agri Asia Refinery Sdn. Bhd. (formerly known as Alami Vegetable Oil Products Sdn. Bhd).
- 2. Intercontinental Specialty Fats Sdn. Bhd.

#### **Associate Members**

- 1. Alex Stewart (M) Sdn. Bhd.
- 2. Ayina Sdn. Bhd.
- 3. Felda Iffco Oil Products Sdn. Bhd.
- 4. Gulf Asia Oils and Fats Sdn. Bhd.
- 5. Lipids Terminal Sdn. Bhd.
- 6. Mac World Industries Sdn. Bhd.
- 7. Sarafiah Natural Resources Sdn. Bhd.
- 8. Sawindo Agri Pte. Ltd.
- 9. Tristar Global Sdn. Bhd.
- 10. Twin Wealth Oils and Fats Sdn. Bhd.

During 2013, PORAM accepted the withdrawal of the following members;

#### **Full Member**

1. Malaysia Vegetable Oil Refinery Sdn. Bhd.

#### **Associate Members**

- 1. Consolidated Laboratory (M) Sdn. Bhd.
- 2. Aurora Tankers Mgmt Pte. Ltd.
- 3. Nederkoorn Shipbroking Pte. Ltd.
- 4. PT Bina Karya Prima
- 5. The Iranian Vegetable Oil Industry Association (IVOIA)
- 6. Macauley Gehler Pte. Ltd.
- 7. Matrix International DMCC

As of 31<sup>st</sup> December 2013, there were a total of 27 Full Members, 95 Associate Members and 2 Supplementary Members.

#### J. VISITORS

The Secretariat continued to receive local and overseas visitors seeking information on the Malaysian palm oil industry, palm oil products and Malaysian palm oil exporters.

In March, PORAM assisted a D.Phil candidate from the Department of International Development, University of Oxford, UK with a research thesis on the Development of Malaysian Palm Oil Industry.

In August, PORAM received three visitors from Nissin Foods (China) Holdings to learn more about the palm oil industry in Malaysia. A visit programme for a complete supply-chain industry and meeting with prospective exporters were conducted during the weeklong visit.

In October, PORAM assisted a Senior Researcher from Korea Institute for International Economic Policy (KIEP), Korea for a research project on the success of the Malaysian palm oil export market. KIEP is a leading government-funded institute concerned with international economy and its relationship with Korea.

In November, PORAM received a group of 28 visitors from Nigeria to learn more about the palm oil industry in Malaysia. The delegation comprised senior education officials (Directors and Senior Program Officers from the Federal Ministry of Education and State Level Education Ministers). Their overall objective was to gain knowledge and insights of the development of the industry and how it is able to transform its palm oil production into a viable industry.

K. **SECRETARIAT** 

The Secretariat is headed by En. Mohammad Jaaffar Ahmad, the Chief Executive

Officer. It strives to provide efficient secretarial support to the Board, the Committees,

Working Groups and for the day-to-day management of the Association. The Secretariat

is manned by eight personnel as at the end of 2013. This number is sufficient to meet the

current operational needs.

L. **ACKNOWLEDGEMENT** 

The Management Board wishes to thank all Members, the Malaysian Palm Oil Industry,

Government Ministries and Agencies for their continuous support, contributions and

participation in the activities organised by PORAM throughout the year.

The Board would like to thank the Secretariat staff for their hard work and commitment

towards PORAM and the Malaysian Palm Oil Industry.

MANAGEMENT BOARD

**PORAM** 

Date:

15<sup>th</sup> May 2014

Place: Kelana Jaya, Selangor Darul Ehsan

LIST OF	PORAM MEMBERS ANNU	AL REPORT 2013
NAME (	OF COMPANY	DATE OF JOINING
1.	SIME DARBY KEMPAS SENDIRIAN BERHAD (Formerly known as Kempas Edible Oil Sdn Bhd)	n 10.09.1975
2.	SOUTHERN EDIBLE OIL INDUSTRIES (M) SDN. BHD	10.09.1975
3.	UNITATA BERHAD	10.09.1975
4.	FELDA VEGETABLE OIL PRODUCTS SDN. BHD.	29.07.1976
5.	SIME DARBY JOMALINA SDN. BHD. (Formerly known a. Golden Jomalina Food Industries Sdn. Bhd.)	s 03.09.1976
6.	LAM SOON EDIBLE OIL SDN. BHD.	06.06.1979
7.	PGEO EDIBLE OILS SDN. BHD	26.06.1980
8.	KL-KEPONG EDIBLE OILS SDN. BHD	01.06.1981
9.	CARGILL PALM PRODUCTS SDN. BHD.	20.01.1982
10.	NGO CHEW HONG OILS AND FATS (M) SDN. BHD	28.06.1989
11.	KECK SENG (M) BERHAD	29.10.1991
12.	WILMAR EDIBLE OILS SDN. BHD	03.09.1999
13.	IOI EDIBLE OILS SDN. BHD./	17.02.2000
	IOI LODERS CROKLAAN OILS SDN. BHD	30.08.1979
	PAN-CENTURY EDIBLE OILS SDN. BHD.	12.01.1978
14.	PACIFIC OILS AND FATS INDUSTRIES SDN. BHD.	28.11.2002
15.	ASSAR REFINERY SERVICES SDN. BHD.	26.01.2007
16.	GLOBAL BIODIESEL SDN. BHD.	01.09.2007
17.	SIME DARBY AUSTRAL SDN. BHD. (Formerly known as Austra Edible Oil Sdn. Bhd.)	<i>l</i> 22.07.2008
18.	KIRANA PALM OIL REFINERY SDN. BHD.	01.11.2008
19.	KWANTAS OIL SDN. BHD.	01.01.2009
20.	KUNAK REFINERY SDN.BHD.	01.01.2009
21.	PALMAJU EDIBLE OIL SDN. BHD.	01.01.2010
22.	PREMIUM VEGETABLE OILS BERHAD	01.01.2010
23.	FELDA IFFCO SDN. BHD.	24.10.2010
24.	SOP EDIBLE OILS SDN. BHD.	24.10.2010
25.	GREEN EDIBLE OILS SDN. BHD.	14.09.2012
26.	AGRI ASIA REFINERY SDN. BHD.	01.03.2013
27.	INTERCONTINENTAL SPECIALTY FATS SDN. BHD.	08.05.2013

LIST	T OF PORAM ASSOCIATE MEMBERS ANNUA	AL REPORT 2013
NAM	IE OF COMPANY	DATE OF JOINING
1.	MATTHES AND PORTON (M) SDN. BHD	28.01.1986
2.	ITS TESTING SERVICES (M) SDN. BHD	25.02.1986
3.	SGS (M) SDN. BHD.	25.02.1986
4.	MITSUBISHI CORPORATION LED	25.02.1986
5.	EASTPORT MARITIME PTE. LTD.	08.04.1986
6.	CARGILL INTERNATIONAL TRADING PTE. LTD.	08.04.1987
7.	INSPECTORATE (MALAYSIA) SDN. BHD.	19.02.1987
8.	MITSUI & CO. LTD.	19.05.1987
9.	MISC BERHAD	19.05.1987
10.	RITCHIE & BISSET SDN. BHD.	12.10.1988
11.	LOUIS DREYFUS ASIA PTE. LTD.	03.08.1988
12.	JOSOVINA COMMODITIES SDN. BHD.	09.08.1988
13.	STOLT-NIELSEN TRANSPORTATION GROUP PTE. LTD	17.08.1991
14.	AARHUSKARLSHAMN (M) SDN. BHD.	27.08.1991
15.	JAWALA CORPORATION SDN. BHD.	01.12.1992
16.	TROPICAL OIL PRODUCTS BROKERAGE PTE. LTD.	01.04.1993
17.	LINK SURVEY (M) SDN. BHD.	01.06.1993
18.	WILMAR TRADING PTE. LTD.	17.09.1993
19.	ICOF (Malaysia) Sdn Bhd (Formerly known as Musim Mastika Sdn B	hd) 24.08.1995
20.	LADANG PETRI TENGGARA SDN. BHD.	12.07.1996
21.	GMS LINE CO. LTD. TOKYO	25.03.1997
22.	PACIFIC INTER-LINK SDN. BHD	20.11.1997
23.	SCHUTTER (MALAYSIA) SDN. BHD	04.09.1998
24.	PACIFIC RIM PLANTATION SERVICES PTE. LTD.	03.09.1999
25.	AAA OILS & FATS LTD.	11.01.2001
26.	GOLDEN AGRI INTERNATIONAL PTE. LTD.	11.01.2001
27.	FELCRA BERHAD	05.10.2001
28.	KL-MARITIME (M) SDN. BHD.	05.10.2001
29.	UNILEVER (MALAYSIA) HOLDINGS SDN. BHD.	05.10.2001
30.	FELDA-JOHORE BULKERS SDN. BHD.	30.05.2002
31.	SINARAN PALM SERVICES PTE. LTD.	09.10.2002
32.	AGRI COMMODITIES INTERNATIONAL PTE. LTD.	31.07.2003
33.	NOBLE RESOURCES PTE. LTD.	18.03.2004

34.	BIPORT BULKERS SDN. BHD.	03.05.2005
35.	WAWASAN AGRILIPIDS SDN. BHD.	01.01.2006
36.	TOKYO MARINE CO. LTD.	01.01.2006
37.	BONASABA SDN. BHD.	25.05.2006
38.	ADMIRAL TESTING SERVICES SDN. BHD.	01.09.2006
39.	INDELAB SDN. BHD.	01.12.2006
40.	MJ VEGEOILS SERVICES SDN. BHD.	02.04.2007
41.	OMEGA CHARTERING PTE. LTD.	01.09.2007
42.	BURSA MALAYSIA DERIVATIVES BERHAD	30.04.2008
43.	IFFCO (S.E.A) SDN. BHD.	30.04.2008
44.	UNIVERSAL MARITIME CARRIER SDN. BHD.	30.06.2008
45.	KL PALM SERVICES SDN. BHD.	30.06.2008
46.	SYARIKAT TIWAS SDN. BHD.	30.06.2008
47.	MALINDO PALM BROKERAGE SDN. BHD	01.07.2008
48.	JUST COMMODITY SOFTWARE SOLUTION PTE. LTD	01.07.2008
49.	ECOOILS LIMITED	18.07.2008
50.	CAROTINO SDN BHD	01.01.2009
51.	TAN SANG HUAT SDN BHD	01.01.2009
52.	MORGAN STANLEY CAPITAL GROUP SINGAPORE	01.05.2009
53.	VIRGOZ OILS & FATS PTE LTD	01.05.2009
54.	BELL CORPORATION BHD.	30.07.2009
55.	NESTE OIL SINGAPORE PTE LTD	30.07.2009
56.	BUNGE AGRIBUSINESS SINGAPORE PTE LTD	24.10.2009
57.	NGO CHEW HONG EDIBLE OIL PTE LTD	24.10.2009
58.	TIMURAN ENTERPRISE SDN. BHD.	01.01.2010
59.	ITOCHU SINGAPORE PTE. LTD.	24.05.2010
60.	ABLE PERFECT SDN. BHD.	02.08.2010
61.	PAKISTAN EDIBLE OIL REFINERS ASSOCIATION OF MALAYSIA (PEORA)	02.08.2010
62.	BERG & SCHMIDT	01.01.2011
63.	EFKO FOOD INGREDIENTS LLC	01.01.2011
64.	FUJI OIL CO., LTD.	01.01.2011
65.	GEO CHEM INSPECTION (M) SDN. BHD.	01.01.2011
66.	GLORY SHIP MANAGEMENT PTE. LTD.	01.01.2011
67.	J. ARON & COMPANY (SINGAPORE) PTE.	01.04.2011
68.	DITALI SDN. BHD.	09.05.2011

69.	FELDA MARKETING SERVICES SDN. BHD.	01.01.2012
70.	INNOMARKET PTE. LTD.	01.01.2012
71.	INNO-WANGSA OILS AND FATS SDN. BHD.	01.01.2012
72.	SAVOLA FOODS COMPANY	01.01.2012
73.	SINGAPORE JULONG INTERNATIONAL INVESTMENT PTE. LTD.	23.03.2012
74.	SPRINT EXIM PTE. LTD.	23.03.2012
75.	CONTINENTAL RESOURCES SDN. BHD.	02.05.2012
76.	EEZDEE INTRADE SDN. BHD.	02.05.2012
77.	EXPORT-IMPORT BANK OF MALAYSIA BERHAD	02.05.2012
78.	FIMA BULKING SERVICES BERHAD	02.05.2012
79.	FIRST RESOURCES TRADING PTE. LTD.	15.05.2012
80.	SIDHU BROTHERS TRANSPORT SDN. BHD.	05.06.2012
81.	TOEPHER INTERNATIONAL ASIA PTE. LTD.	05.06.2012
82.	UNILEVER ASIA PTE. LTD.	05.06.2012
83.	AGRI PALM FAR EAST SDN. BHD.	11.07.2012
84.	ARAB SUPPLIER FABRICATION AND RETAIL SDN. BHD.	28.08.2012
85.	IPALM (MALAYSIA) SDN. BHD.	27.11.2012
86.	ALEX STEWART (M) SDN. BHD.	01.03.2013
87.	TRISTAR GLOBAL SDN. BHD.	01.03.2013
88.	MAC WORLD INDUSTRIES SDN. BHD.	08.04.2013
89.	LIPIDS TERMINAL SDN. BHD.	08.04.2013
90.	AYINA SDN. BHD.	03.07.2013
91.	SARAFIAH NATURAL RESOURCES SDN. BHD.	08.05.2013
92.	TWIN WEALTH OILS AND FATS SDN. BHD.	08.05.2013
93.	SAWINDO AGRI PTE. LTD.	03.07.2013
94.	GULF ASIA OILS AND FATS SDN. BHD.	24.08.2013
95.	FELDA IFFCO OIL PRODUCTS SDN. BHD.	25.09.2013
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	PORAM REPRESENTATIVE ON VARIOUS BOARDS AND WORKING COMMITTEES IN 2013  ANNUAL REPORT 2013			
1.	MALAYSIAN PALM OIL BOARD (MPOB)	En. Wan Mohd Zain Wan Ismail Alt: Mr. Richard Goh Min Tuck		
2.	MALAYSIAN PALM OIL COUNCIL (MPOC)	En. Wan Mohd Zain Wan Ismail		
3.	MPOB MAIN STEERING COMMITTEE FOR OIL PALM PRODUCTS SURVEYING COURSE	Mr. Siow Seng Toh En. Mohammad Jaaffar Ahmad		
4.	MPOB SURVEYOR'S EXAMINATION PANEL	En. Norwin Ahmad Mahir En. Kamaraddin Selamat		
5.	MPOB WORKING GROUP ON COOKING OIL PRICE STABILIZATION SCHEME (COSS)	En. Mohammad Jaaffar Ahmad		
6.	MPOB TECHNICAL COMMITTEE ON PALM OIL MILLING, REFINING, ENVIRONMENT & QUALITY (POMREQ)	En. Mohammad Jaaffar Ahmad Alt: En. Norwin Ahmad Mahir		
7.	ASEAN VEGETABLE OILS CLUB (AVOC)	En. Wan Mohd Zain Wan Ismail Alt: En. Mohammad Jaaffar Ahmad		
8.	NATIONAL CODEX COMMITTEE ON FATS AND OILS	En. Mohammad Jaaffar Ahmad		
9.	MALAYSIA-INDONESIA BILATERAL COOPERATION – SUB WORKING GROUP ON PALM OIL (SWGPO)	En. Mohammad Jaaffar Ahmad		
10.	JAWATANKUASA PERUNDING BAGI PELABUHAN JOHOR	En. Wan Mohd. Zain Wan Ismail		
11.	MALAYSIAN STANDARD ON	En. Mohammad Jaaffar Ahmad		
	SUSTAINABLE PALM OIL (MSPO)	En. Norwin Ahmad Mahir		
12.	JAWATANKUASA SISTEM PEMANTAUAN SAWIT MPOB BERSAMA INDUSTRI	En. Mohammad Jaaffar Ahmad		
13.	JAWATANKUASA KECIL PINDAAN MS682: 2012 – SPECIFICATION FOR COOKING OILS	En. Mohammad Jaaffar Ahmad		

ASSOCIATE MEMBERS COMMITTEE (AMC)		
1.	Mr. Richard Goh Min Tuck (Chairman)	KL-Maritime (M) Sdn Bhd
2.	Capt. JB Chiang	Admiral Testing Services Sdn Bhd
3.	En. Jamil Haron	Agri Asia Refinery Sdn. Bhd.
4.	Mr. Khoo Soon Tee	ITS Testing Services (M) Sdn Bhd
5.	Mr. Yap Eng Kwee	ICOF (Malaysia) Sdn Bhd (Formerly known as Musim Mastika Sdn. Bhd.)
6.	Mr. Tan Ah Hooi/ Mr. N Mahendran	Link Survey (M) Sdn Bhd
7.	Mr. Yoshihiko Iijima	Tokyo Marine Asia Pte. Ltd.

PRIC	CE SETTLEMENT COMMITTEE (PSC)	
1.	Mr. Ling Chen Eng	KL Palm Services Sdn. Bhd.
2.	Mr. Ahmad Kamel Alami	Agri Asia Refinery Sdn. Bhd.
3.	Mr. Alex Tan	Cargill Palm Products Sdn. Bhd.
4.	En. Ahmad Salman Omar	Felda Marketing Services Sdn. Bhd.
5.	Mr. Yap Eng Kwee	ICOF (Malaysia) Sdn Bhd
6.	Mr. Rachel Wong	IOI Edible Oils Sdn. Bhd.
7.	Mr. S.K. Mohta	Intra Oils & Fats Sdn. Bhd.
8.	Mr. Alvin Lau Lee Jen	Kirana Palm Oil Refinery Sdn. Bhd.
9.	Mr. Christopher Chai	Kwantas Oil Sdn. Bhd.
10.	Mr. Peter Wong Tat Kwai	Malindo Palm Brokerage Sdn. Bhd.
11.	Mr. Takafumi Hoshino	Palmaju Edible Oil Sdn. Bhd.
12.	Mr. Francis Xavier	Virgoz Oils & Fats Pte. Ltd.
13.	Madam. Ho See See	Keck Seng (M) Berhad

ARI	ARBITRATION RULES EXECUTION COMMITTEE (AREC)								
1.	En. Wan Mohd Zain Wan Ismail								
2.	Mr. Raj Kumar Shah								
3.	Mr. David Khoo Hock Sin								
4.	En. Mohamed Abd. Majed								

CON	TRACT WORKING GROUP (CWG)	
1.	Mr. P.R. Thakore (Chairman)	IFFCO (S.E.A.) Sdn. Bhd.
2.	Mr. Raj Kumar Shah	Josovina Commodities Sdn Bhd
3.	Mr. Yap Eng Kwee	ICOF (Malaysia) Sdn Bhd
4.	Mr. Siow Seng Toh	ITS Testing & Control (M) Sdn. Bhd.
5.	Mr. Joe Lim	KL Maritime (M) Sdn. Bhd.
6.	Mr. S. Sitambaram	Malindo Palm Brokerage Sdn Bhd

# SOME IMPORTANT STATISTICS ON MALAYSIAN PALM OIL INDUSTRY

TABLE 1 - MALAYSIA: PLANTED AREA, PRODUCTION AND EXPORTS

IADLE I -	MALA ISIA; PI	LANIED AKEA,	, PRODUCTION AND EXPORTS						
Year	Oil Palm	Production of Crude Palm	Exports of Palm Oil (tonnes)						
1 641	Planted Area (hectares)	Oil (tonnes)	Crude Palm Oil	Processed Palm Oil	Total				
1960	54,634	91,793	97,568	-	97,568				
1965	96,947	150,411	141,477	-	141,477				
1970	291,263	431,069	401,930	-	401,930				
1975	641,797	1,257,573	937,411	215,151	1,152,562				
1980	1,023,306	2,573,173	197,659	2,073,563	2,271,222				
1985	1,482,399	4,134,463	13,051	3,420,974	3,434,025				
1990	2,029,464	6,200,000	93,949	5,633,502	5,727,451				
1991	2,094,028	6,141,353	89,879	5,483,344	5,573,223				
1992	2,197,660	6,373,461	71,624	5,493,408	5,565,032				
1993	2,305,925	7,403,498	58,674	6,058,498	6,117,172				
1994	2,411,999	7,220,631	55,114	6,695,124	6,750,238				
1995	2,515,842	7,810,546	17,274	6,495,682	6,512,956				
1996	2,692,286	8,385,886	68,999	7,142,910	7,211,909				
1997	2,819,316	9,068,728	31,303	7,458,667	7,489,970				
1998	3,078,116	8,319,682	41,418	7,423,507	7,464,925				
1999	3,313,393	10,553,918	262,123	8,650,272	8,912,395				
2000	3,376,664	10,842,095	398,352	8,683,201	9,081,553				
2001	3,499,012	11,803,788	1,275,732	9,349,098	10,624,830				
2002	3,670,243	11,909,298	1,165,881	9,720,378	10,886,259				
2003	3,790,636	13,354,769	1,239,578	11,026,486	12,266,064				
2004	3,875,327	13,976,182	1,324,479	11,257,313	12,581,792				
2005	4,051,374	14,961,658	1,611,621	11,833,890	13,445,511				
2006	4,165,215	15,880,487	2,376,542	12,046,626	14,423,168				
2007	4,304,914	15,823,368	1,935,927	11,801,965	13,737,892				
2008	4,487,957	17,734,439	2,336,577	13,075,935	15,412,512				
2009	4,691,160	17,564,937	2,537,423	13,343,311	15,880,744				
2010	4,853,766	16,993,717	2,739,786	13,924,282	16,664,068				
2011	5,000,109	18,911,520	3,477,599	14,515,666	17,993,265				
2012	5,076,929	18,785,030	4,642,171	12,933,316	17,575,487				
2013	5,229,739	19,216,459	3,975,910	14,170,913	18,146,823				

Source: MPOB 2014

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TABLE 2 – MALAYSIA: EXPORTS TO SELECTED COUNTRIES

Country	2013		2012		Diffe	erence
Country	Tonnes	%	Tonnes	%	Tonnes	%
China, P.R	3,699,638	20.42	3,502,057	19.93	197,581	5.6
India	2,325,386	12.83	2,639,930	15.02	-314,544	-11.9
European Union	2,336,759	12.89	2,220,627	12.67	116,132	5.2
Pakistan	1,435,217	7.88	1,343,254	7.64	91,963	6.8
USA	1,026,989	5.59	1,029,427	5.86	-2,438	-0.2
Singapore	492,138	2.72	563,124	3.20	-70,986	-12.6
Japan	501,452	2.77	559,449	3.18	-57,997	-10.4
Iran	635,258	3.51	548,603	3.12	86,655	15.8
Vietnam	499,918	2.76	468,722	2.67	31,196	6.7
Egypt	450,634	2.49	431,323	2.45	19,311	4.5
South Korea	353,843	1.95	365,909	2.08	-12,066	-3.3
Myanmar	262,528	1.45	348,395	1.98	-85,867	-24.6
Philippines	206,871	1.14	285,155	1.62	-78,284	-27.5
Benin	473,145	2.61	280,434	1.60	192,711	68.7
Bangladesh	442,053	2.44	273,535	1.56	168,518	61.6
Ukraine	327,752	1.81	243,921	1.39	83,831	34.4
Ghana	124,595	0.69	185,567	1.06	-60,972	-32.9
Togo	126,698	0.70	175,442	1.00	-48,744	-27.8
UAE	128,307	0.71	172,539	0.98	- 44,232	-25.6
South Africa	108,022	0.60	171,189	0.97	-63,167	-36.9
Taiwan	168,640	0.93	129,795	0.74	38,845	29.9
Australia	93,520	0.52	93,537	0.53	-17	-
Sri Lanka	56,674	0.31	61,241	0.35	-4,567	-7.5
Russia	54,498	0.30	59,494	0.34	-4,996	-8.4
Kenya	88,735	0.49	51,849	0.30	36,886	71.1
Djibouti	36,031	0.20	52,154	0.30	-16,123	-30.9
Yemen	64,463	0.36	44,476	0.25	19,987	44.9
Turkey	83,589	0.46	35,572	0.20	48,017	135.0
Jordan	35,495	0.20	23,342	0.13	12,153	52.1
Others	1,507,975	8.31	1,215,424	6.92	292,551	24.1
TOTAL	18,146,823	100	17,575,486	100	571,337	

Source: MPOB 2014

TABLE 3: SELECTED EXPORT PRICES OF PROCESSED PALM OIL FOB (US\$/TONNE)\*

Month	RBD PA	ALM OIL	RBD I			PALM ARIN	PFAD		
	2012	2013	2012	2013	2012	2013	2012	2013	
January	1045.50	792.50	1062.00	802.50	949.50	689.50	791.00	559.00	
February	1060.50	838.00	1080.50	844.00	959.00	726.50	786.50	536.50	
March	1115.50	799.00	1130.00	805.50	1011.50	720.50	831.50	527.50	
April	1161.50 785.50		1166.50	796.50	1135.50 734.50		987.00	540.50	
May	1048.50	786.00	1080.50	795.50	1044.00	759.50	1015.50	609.50	
June	957.50	796.50	966.50	809.50	928.00	729.50	879.00	631.50	
July	991.00	758.00	997.00	779.00	940.50	705.00	837.00	625.00	
August	937.50	937.50 746.50		763.00	872.50	687.50	774.50	626.00	
September	932.50	758.50	953.50	773.00	865.00	702.50	788.00	666.50	
October	791.00	771.50	806.50	783.50	762.50	725.00	699.00	643.50	
November	777.50	827.50	803.50	841.50	769.50	805.50	683.00	694.50	
December	746.00	818.00	763.50	818.00	688.50	818.00	578.50	741.00	
Average	964	790	980	801	911	734	804	617	

Source: MPOB Monthly Price Statistics

TABLE 4 : STATUS OF REFINERIES AND CAPACITY AS AT END OF 2013 (TONNES/YEAR)

State	In	Operation	Not	In Operation	Un	der Planning	Total		
	No.	Capacity	No.	Capacity	No.	Capacity	No.	Capacity	
Johore	16	6,962,400	1	102,000	2	1,080,000	19	8,144,400	
Perak	4	1,039,500	39,500 0		0	0	4	1,039,500	
Penang	3	567,000	0	0	0	0	3	567,000	
Selangor	13	5,154,000	1	75,000	1	727,500	15	5,956,500	
Other States	2	1,759,500	0	0	2	300,000	4	2,059,500	
P. Malaysia	38	15,482,400	2	177,000	5	2,107,500	45	17,766,900	
Sabah	14	7,734,300	0	0	10	4,790,750	24	12,525,050	
Sarawak	6	2,930,000	0	0	2	690,000	8	3,620,000	
Sabah/Sarawak	20	10,664,300	0	0	12	5,480,750	32	16,145,050	
Malaysia	58	26,146,700	2	177,000	17	7,588,250	77	33,911,950	

Source: MPOB 2014

TABLE 5: MONTHLY REFINING CAPACITY UTILIZATION RATE: 2013 (%)

State	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Average
Johore	57.01	51.39	58.07	54.67	56.71	51.75	70.16	55.33	66.21	66.97	60.65	54.29	59.54
Perak	93.25	71.95	73.85	50.23	73.13	67.02	91.41	92.23	91.25	94.34	89.53	94.91	81.92
Penang	73.60	56.80	82.70	83.82	80.42	83.98	83.46	73.75	76.74	85.20	91.88	85.96	79.86
Selangor	82.36	66.54	85.31	84.48	74.68	87.31	76.97	83.36	89.18	91.30	85.50	117.36	86.59
Other States	74.22	82.41	89.42	90.24	52.52	79.31	86.02	66.47	87.87	91.93	83.75	73.35	82.29
P. Malaysia	70.11	61.57	72.30	69.05	67.47	68.49	76.30	68.99	78.37	80.42	74.62	80.82	73.28
Sabah	63.49	50.72	64.36	60.80	63.37	56.80	54.87	50.41	60.75	67.78	58.78	59.80	57.91
Sarawak	77.45	58.62	89.08	86.22	73.94	74.30	88.29	92.83	92.33	92.96	79.24	88.86	82.84
Sabah/Sarawak	67.43	52.93	71.29	67.93	66.33	61.70	64.24	62.30	69.60	74.84	64.04	67.78	64.76
MALAYSIA	69.01	58.08	71.89	68.59	67.00	65.69	71.37	66.20	74.71	78.09	70.31	75.32	69.69

Source: MPOB 2014

