

Course Fee

PORAM members
RM1500/USD400 per person

non-PORAM members
RM1800/USD500 per person



This course is HRDF claimable.

Certificate of Attendance

Fee includes meals, refreshments, lecture notes and other course materials, if any.

Registration closes on **23 August 2019**. Payment is required with registration to guarantee your seat. No refund will be entertained although participants can be substituted at any time.

The attendance register will be displayed at the registration table. All participants are requested to sign this on each day of the course. The Certificate of Attendance will be awarded upon full attendance.

Information

For further information, please contact:

The Palm Oil Refiners Association of Malaysia
801C / 802A, Block B
Kelana Business Centre
97, Jalan SS7/2
47301 Kelana Jaya, Selangor
Tel: 03-7492 0006
Fax: 03-7492 0128
E-mail: Susila@poram.org.my
poram@poram.org.my
Enquiry: Ms. Susila

Disclaimer

The organizer reserves the right to make changes to the venue, date, speakers, including the cancellation of the course if warranted by circumstances beyond its control.

About the Course

This two-day course aims to provide participants with an overview of the various operational and commercial aspects of palm oil trade including PORAM contracts, quality standards and shipping issues related to the palm oil industry as well as basic knowledge on how to trade palm oil futures in Bursa Malaysia.

This course will give an opportunity for the speakers to share their knowledge and experience with the participants. This course will also be an avenue for the participants to network with the speakers and other members of the industry.

Distinguished speakers who are prominent in their fields have been invited to speak based on their experience and expertise.

This course is specially designed for all levels of management including those in supervisory capacity and particularly junior personnel new to the industry. It is also catered for senior personnel who wish to refresh their skill and knowledge.

Accommodation is not provided. However, arrangement for accommodation at the Dorsett Grand Subang Hotel

About the Speakers

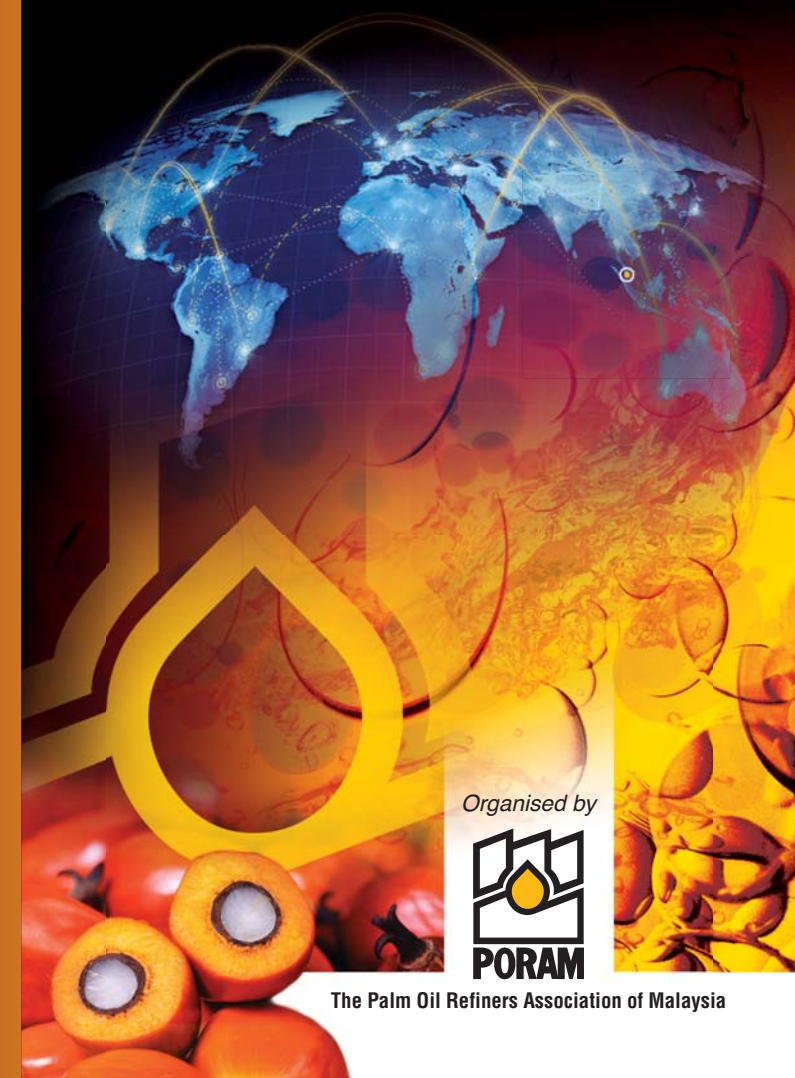
Who should Attend

Accommodation

Operational & Commercial Aspects of Palm Oil Trade

Tuesday & Wednesday **3 & 4 September 2019**

In collaboration with:



Organised by



The Palm Oil Refiners Association of Malaysia

Course Programme

DAY **1** Tuesday, 3 September 2019

0830 Registration
0900 Welcoming Remarks by PORAM Chairman

SESSION I PRODUCT KNOWLEDGE

0915 **Characteristics & Specifications of Palm Oil Products**
By Dr. Mohammad Mohan, *Oasis Revenue S/B.*
0955 Questions & Answers
1005 **Palm Oil Quality Standards for Trading**
By TBA
1045 Questions & Answers
1055 *Morning Refreshments & Networking*

SESSION II CONTRACTS & DOCUMENTATION

1115 **Salient Features of PORAM Contracts**
By Mr. Sandeep Singh, *Global Farm Trade S/B.*
1155 Questions & Answers
1205 **Export Documentation, Credit Facilities & Letters of Credit** By Mr. Mahendran Kulasingam
1245 Questions & Answers
1300 Lunch

SESSION III OPERATIONS & LOGISTICS

1400 **The Shipping of Palm Oil - Chartering Vessels & Documentations** By TBA
1440 Questions & Answers
1450 **The Shipping of Palm Oil - Quality Inspections and Surveying** By Mr. Siow Seng Toh, *AmSpec Testing Services P/L.*
1550 Questions & Answers
1600 *Afternoon Refreshment & Networking*
1620 **Marine Cargo Insurance - Risk Management & Handling Claims** By Mr. Clive Selvapandian, *Messrs Lee & Ong*
1700 Questions & Answers
End of Day 1

DAY **2** Wednesday, 4 September 2019

SESSION IV TRADE DISPUTES & SOLVING MECHANISM

0900 **Regulations Related to Transportation of Palm Oil** By Amy Aai Sheau Ye, *Sharina Shaukat and Partners Sdn. Bhd.*
0940 Questions & Answers
0950 **Common Disputes in the Sales & Carriage of Palm Oil Trades - How to Avoid Them** By Mr. P.R. Thakore, *IFFCO Sdn. Bhd.*
1030 Questions & Answers
1055 Morning Refreshments & Networking

SESSION V PRICE DISCOVERY AND RISK MITIGATION

1100 **Managing Palm Oil Price Risks and Discovery** By Mr. Moriazi Mohamad, *Bursa Malaysia Derivatives Bhd.*
1140 Questions & Answers
1150 **Understanding the Palm Oil Market Trends** By TBA
1230 Questions & Answers
1300 Lunch
1400 **Technical Analysis and Price Outlook** By Vincent Chin, *RHB Futures*
1440 Questions & Answers
1450 **Trading BMD Palm Oil Options** By Ong Khim Siong, *UOB Kay Hian*
1530 Questions & Answers
1540 Wrap-Up (Feedback/Evaluation)
1600 End



Operational & Commercial Aspects of Palm Oil Trade

Tuesday & Wednesday
3 & 4 September 2019

Dorsett Grand Subang Hotel
Subang Jaya

Registration Form

Please register the following person (s) for the above Course:

1. Name Mr/Ms
Designation
E-mail
2. Name Mr/Ms
Designation
E-mail
Organization
Mailing Address

Tel Fax
E-mail
Contact Person

Mode of Payment (Please tick)

Cheque or Bank Draft, made payable to "The Palm Oil Refiners Association of Malaysia". Please indicate participant(s) name(s) and ref: OCA 2019 at the back of cheque / bank draft.

Cheque / bank draft no
Amount

Bank transfer, copy of bank-in slip must be faxed / mailed over as proof of bank remittance:

CIMB Bank Bhd
Account No: 8000212109
Main Branch: No 11, Jalan Raja Laut
50350 Kuala Lumpur, Malaysia.

Closing date of registration is 23 August 2019.

Signature

Company Stamp